

Pistachio Industry Inventory Shipment Report ❖ Tons

2016-2017 Crop Year

January 2017 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/16 Carryover	21,299.43		18,699.53	6,528.60		46,527.55
2016 Crop Receipts	304,506.56		77,487.21	27,669.86		409,663.62
Gross Inventory	325,805.98		96,186.74	34,198.46		456,191.18
Domestic Shipments	32,173.21	0.00	201.95	161.18	4,906.32	37,442.66
Export Shipments	85,953.04	305.39	15,163.24	77.26	2,553.16	104,052.10
Total Shipments	118,126.25	305.39	15,365.19	238.44	7,459.48	141,494.75
Inventory Adjustments*	(21,315.46)		(12,768.39)	(4,144.16)		

Estimated Marketable Inventory

As of 01/31/2017	186,364.27	68,053.16	29,815.86	284,233.29
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*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

January 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
January	2016/2017	5,365.35	0.00	-39.92	0.00	1,128.14	6,453.57
	2015/2016	4,527.45	0.00	25.25	13.87	798.86	5,365.43
	2014/2015	4,385.21	0.00	177.11	0.00	609.08	5,171.40
	2013/2014	5,591.31	1.81	66.11	0.00	983.65	6,642.89
	January YTD	2016/2017	32,173.21	0.00	201.95	161.18	4,906.32
	2015/2016	22,248.05	22.56	25.25	120.31	4,453.62	26,869.79
	2014/2015	26,067.79	11.96	276.13	106.51	4,656.27	31,118.66
	2013/2014	26,093.57	72.56	92.87	60.72	4,569.57	30,889.30
Export							
January	2016/2017	10,498.29	140.62	2,075.49	19.96	509.26	13,243.62
	2015/2016	3,824.26	39.92	209.56	0.00	191.94	4,265.69
	2014/2015	5,300.97	68.04	80.34	0.87	397.01	5,847.23
	2013/2014	5,766.73	147.30	159.67	73.85	325.79	6,473.33
	January YTD	2016/2017	85,953.04	305.39	15,163.24	77.26	2,553.16
	2015/2016	28,897.45	138.80	1,652.32	24.02	888.65	31,601.23
	2014/2015	47,707.09	171.46	4,277.13	460.45	1,426.49	54,042.63
	2013/2014	69,947.77	861.00	2,933.03	320.78	1,505.59	75,568.17
Total Shipments							
January	2016/2017	15,863.63	140.62	2,035.58	19.96	1,637.40	19,697.19
	2015/2016	8,351.72	39.92	234.82	13.87	990.80	9,631.12
	2014/2015	9,686.18	68.04	257.45	0.87	1,006.08	11,018.63
	2013/2014	11,358.04	149.12	225.78	73.85	1,309.44	13,116.22
	January YTD	2016/2017	118,126.25	305.39	15,365.19	238.44	7,459.48
	2015/2016	51,145.50	161.36	1,677.57	144.33	5,342.27	58,471.02
	2014/2015	73,774.88	183.42	4,553.26	566.96	6,082.76	85,161.29
	2013/2014	96,041.34	933.56	3,025.91	381.50	6,075.16	106,457.47

January 2017 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
September	3,849.59	6,741.34	17.80			119.50	39.92	106.16	1,036.56	855.92	4,943.88	7,822.92
October	3,792.96	5,357.58				50.87	39.92	38.02	798.58	875.22	4,631.46	6,321.69
November	4,995.66	6,576.57	2.94			26.59		17.00	873.49	1,102.07	5,872.09	7,722.23
December	5,082.38	8,132.37	1.81			44.91	26.61		946.13	944.97	6,056.93	9,122.25
January	4,527.45	5,365.35			25.25	-39.92	13.87		798.86	1,128.14	5,365.43	6,453.57
February	3,313.11				20.96		37.38		706.17		4,077.61	
March	4,589.10				29.03				1,019.90		5,638.04	
April	3,127.63				14.05		9.39		774.66		3,925.74	
May	3,387.82				93.48		11.85		993.20		4,486.34	
June	3,695.71		2.27		7.48		5.52		1,010.07		4,721.05	
July	3,558.22				6.53		42.89		802.25		4,409.90	
August	4,192.33						6.01		894.13		5,092.46	
YTD Total	22,248.05	32,173.21	22.56		25.25	201.95	120.31	161.18	4,453.62	4,906.32	26,869.79	37,442.66
Year Total	48,111.97	32,173.21	24.82		196.78	201.95	233.35	161.18	10,654.01	4,906.32	59,220.93	37,442.66

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
September	6,290.35	13,477.32	18.14		236.17	2,869.37	7.82	27.46	182.92	457.29	6,735.41	16,831.44
October	7,609.16	27,039.52	19.96	31.30	701.26	6,134.19	12.38	19.91	204.62	329.90	8,547.38	33,554.82
November	6,217.79	24,013.58	20.87	103.99	247.44	2,864.95	3.82	9.17	128.24	590.37	6,618.15	27,582.05
December	4,955.88	10,924.33	39.92	29.48	257.89	1,219.24		0.77	180.93	666.34	5,434.61	12,840.16
January	3,824.26	10,498.29	39.92	140.62	209.56	2,075.49		19.96	191.94	509.26	4,265.69	13,243.62
February	3,389.24		19.96						179.83		3,589.02	
March	3,396.97		11.34		59.05		6.86		284.52		3,758.74	
April	3,595.74				102.93		139.71		223.26		4,061.63	
May	3,598.30		11.34		8.38		56.40		300.85		3,975.27	
June	5,209.87		6.80		922.90		0.68		267.55		6,407.81	
July	5,119.62		11.34		2,817.31				260.24		8,208.51	
August	3,809.79		-8.62		1,361.00				222.19		5,384.37	
YTD Total	28,897.45	85,953.04	138.80	305.39	1,652.32	15,163.24	24.02	77.26	888.65	2,553.16	31,601.23	104,052.10
Year Total	57,016.98	85,953.04	190.97	305.39	6,923.89	15,163.24	227.67	77.26	2,627.08	2,553.16	66,986.58	104,052.10

Total YTD Shipments	51,145.50	118,126.25	161.36	305.39	1,677.57	15,365.19	144.33	238.44	5,342.27	7,459.48	58,471.02	141,494.75
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**January 2017
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
North America												
Canada	312.91	870.43							12.55	33.42	325.46	903.85
Mexico	76.62	133.80		19.96						21.99	76.62	175.75
Subtotal North America	389.53	1,004.23		19.96					12.55	55.41	402.08	1,079.60
Central America												
Costa Rica												
Guatemala	0.11										0.11	
Subtotal Central America	0.11										0.11	
South America												
Argentina		2.50										2.50
Brazil	33.11	30.60								5.61	33.11	36.21
Chile	19.11	24.15							5.81		24.92	24.15
Colombia												
Ecuador												
Peru		11.23										11.23
Venezuela												
Subtotal South America	52.22	68.48							5.81	5.61	58.03	74.09
Western Europe												
Belgium	538.88	1,010.57									538.88	1,010.57
Denmark												
France	328.32	348.82							56.98	66.48	385.29	415.30
Germany	519.89	1,525.52		0.91		9.38			19.95	38.10	539.84	1,573.90
Greece												
Italy	99.79	306.48				62.57			19.05	19.05	118.84	388.10
Luxembourg	299.38	239.50	39.92								339.29	239.50
Netherlands	598.75	638.22		119.75						14.45	598.75	772.41
Norway	19.96										19.96	
Portugal	19.05	13.15									19.05	13.15
Spain	190.97	381.93				19.69		19.96			190.97	421.58
Sweden												
Switzerland	58.97	19.96									58.97	19.96
United Kingdom	39.79	178.63								11.34	39.79	189.97
Subtotal Western Europe	2,713.73	4,662.77	39.92	120.66		91.63		19.96	95.98	149.42	2,849.63	5,044.43
Eastern Europe												
Bulgaria												
Czech Republic										19.96		19.96
Latvia												
Lithuania	39.92	39.92									39.92	39.92
Poland		49.90										49.90
Romania												

**January 2017
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
Russia												
Ukraine												
Subtotal Eastern Europe	39.92	89.81								19.96	39.92	109.77
Middle East & Africa												
Algeria		112.89										112.89
Cyprus						19.96						19.96
Egypt	20.41	36.46									20.41	36.46
Israel	217.50	560.63								35.52	217.50	596.14
Lebanon												
United Arab Emirates	0.48	298.53								0.16	0.48	298.68
Rep. of S. Africa	0.21	4.54								1.63	0.21	6.17
Saudi Arabia	19.05	511.18									19.05	511.18
Turkey	1.10	58.51				79.65			8.98	117.01	10.08	255.17
Subtotal M. East/Africa	258.76	1,582.74				99.61			8.98	154.31	267.74	1,836.66
Asia												
China	18.40	401.45				682.67					18.40	1,084.12
Hong Kong	58.63	1,347.07			195.05	1,101.79					253.68	2,448.86
India	0.16	130.82								18.47	0.16	149.29
Indonesia												
Japan	108.45	135.40							19.26	16.60	127.71	152.00
Korea		44.57								19.46		64.03
Malaysia		19.05								11.34		30.39
Philippines	16.69	12.17							9.53	1.53	26.21	13.70
Singapore	10.07	9.25							1.06		11.13	9.25
Taiwan		60.18										60.18
Thailand	38.56	109.77									38.56	109.77
Vietnam	59.88	421.56				39.92					59.88	461.48
Subtotal Asia	310.82	2,691.29			195.05	1,824.38			29.84	67.40	535.71	4,583.07
Australia/Oceania												
Australia	28.32	177.70							29.26	29.03	57.58	206.73
New Zealand	24.95	179.63							9.53	6.80	34.47	186.43
Tahiti												
Subtotal Aus./Oceania	53.27	357.33							38.78	35.83	92.05	393.16
Other												
Other	5.91	41.64			14.52	59.88				21.32	20.42	122.84
Undesignated												
Subtotal Other	5.91	41.64			14.52	59.88				21.32	20.42	122.84
Totals	3,824.26	10,498.29	39.92	140.62	209.56	2,075.49		19.96	191.94	509.26	4,265.69	13,243.62

January 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
North America												
Canada	1,874.92	3,055.82							148.15	186.27	2,023.07	3,242.09
Mexico	471.74	757.95	78.02	100.70					11.12	95.19	560.88	953.84
Subtotal North America	2,346.66	3,813.76	78.02	100.70					159.26	281.46	2,583.95	4,195.93
Central America												
Costa Rica	9.07	10.93							1.03	0.49	10.11	11.42
Guatemala	7.48	7.37									7.48	7.37
Subtotal Central America	16.55	18.30							1.03	0.49	17.58	18.79
South America												
Argentina		4.23										4.23
Brazil	33.11	161.49								32.04	33.11	193.53
Chile	69.23	117.95							5.81		75.04	117.95
Colombia	46.73	25.40							0.07	4.54	46.80	29.94
Ecuador	19.96	13.61									19.96	13.61
Peru	29.36	45.70							0.31		29.67	45.70
Venezuela												
Subtotal South America	198.39	368.37							6.19	36.58	204.58	404.95
Western Europe												
Belgium	2,195.42	3,065.38								19.05	2,195.42	3,084.43
Denmark												
France	1,168.50	1,715.24		9.98					136.26	298.66	1,304.76	2,023.89
Germany	3,077.55	5,017.87		0.91		9.38			39.00	72.94	3,116.56	5,101.09
Greece	-2.99	1,669.07							2.99			1,669.07
Italy	884.86	1,684.52				215.25			97.07	118.03	981.93	2,017.80
Luxembourg	3,353.01	977.96	59.88								3,412.89	977.96
Netherlands	1,826.71	3,749.82		179.63					65.05	80.49	1,891.77	4,009.94
Norway	90.49	66.23								13.61	90.49	79.83
Portugal	94.69	74.28									94.69	74.28
Spain	803.08	1,311.18				39.64		19.96		8.76	803.08	1,379.55
Sweden	19.96	16.22									19.96	16.22
Switzerland	283.50	467.66							9.53	9.53	293.03	477.19
United Kingdom	381.84	1,042.35							64.78	49.87	446.62	1,092.22
Subtotal Western Europe	14,176.63	20,857.78	59.88	190.51		264.27		19.96	414.69	670.94	14,651.19	22,003.46
Eastern Europe												
Bulgaria	22.68	42.07									22.68	42.07
Czech Republic	12.93	12.97								19.96	12.93	32.93
Latvia												
Lithuania	99.79	310.26								14.56	99.79	324.82
Poland		179.63										179.63
Romania												

January 2017
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
Russia												
Ukraine		11.23		11.34								22.57
Subtotal Eastern Europe	135.40	556.16		11.34						34.52	135.40	602.02
Middle East & Africa												
Algeria	95.15	267.02								78.02	95.15	345.04
Cyprus	7.60	13.61				19.96			3.62		11.22	33.57
Egypt	54.44	172.50				18.90					54.44	191.40
Israel	852.16	2,256.46								78.13	852.16	2,334.59
Lebanon		78.93				58.45						137.37
United Arab Emirates	0.79	969.66								0.24	0.79	969.89
Rep. of S. Africa	19.30	20.87							7.39	7.08	26.69	27.94
Saudi Arabia	51.71	1,376.60				18.90					51.71	1,395.50
Turkey	25.44	97.52			23.38	157.67			48.90	312.00	97.71	567.19
Subtotal M. East/Africa	1,106.58	5,253.16			23.38	273.87			59.91	475.46	1,189.87	6,002.50
Asia												
China	4,419.09	19,840.89			137.89	7,434.48			0.09	158.67	4,557.07	27,434.04
Hong Kong	4,651.35	28,899.83			1,428.66	6,794.65	12.68	49.93	35.00	58.61	6,127.69	35,803.01
India	94.42	242.52			4.59		2.00		0.09	187.44	101.09	429.96
Indonesia		1.67										1.67
Japan	347.03	470.85							56.08	66.75	403.11	537.60
Korea	74.45	312.67							3.40	71.59	77.85	384.26
Malaysia	94.55	95.26								13.52	94.55	108.77
Philippines	34.95	69.75							9.53	31.03	44.47	100.78
Singapore	53.97	126.76		2.84					2.12	7.48	56.09	137.08
Taiwan	99.79	140.47									99.79	140.47
Thailand	148.49	253.54							4.08	2.99	152.57	256.53
Vietnam	341.62	3,401.10			23.78	176.88	9.35	7.38		1.47	374.74	3,586.82
Subtotal Asia	10,359.71	53,855.30		2.84	1,594.92	14,406.01	24.02	57.30	110.38	599.54	12,089.03	68,920.99
Australia/Oceania												
Australia	379.08	553.32	0.91						127.51	139.27	507.50	692.59
New Zealand	88.34	289.51							9.53	17.01	97.86	306.52
Tahiti	0.23	0.58									0.23	0.58
Subtotal Aus./Oceania	467.65	843.41	0.91						137.03	156.28	605.59	999.69
Other												
Other	89.88	386.80			34.02	219.09			0.15	297.89	124.05	903.77
Undesignated												
Subtotal Other	89.88	386.80			34.02	219.09			0.15	297.89	124.05	903.77
Totals	28,897.45	85,953.04	138.80	305.39	1,652.32	15,163.24	24.02	77.26	888.65	2,553.16	31,601.23	104,052.10

**United States Department of Commerce Bureau of the Census
2016-2017 Pistachio Export Report - Tons**

Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Afghanistan													
Albania													
Algeria	136.53	38.10	19.50	19.05									213.19
Angola													
Antigua													
Argentina													
Aruba	0.44	0.68	0.44										1.55
Australia	171.57	230.75	116.04	230.76									749.13
Austria			0.22										0.22
Bahamas													
Bahrain				30.73									30.73
Barbados			0.80	0.87									1.67
Belarus													
Belgium	2,422.14	3,445.72	1,431.23	1,081.49									8,380.58
Belize													
Bermuda		1.48											1.48
Bolivia													
Bosnia			13.53										13.53
Brazil		25.65	19.67	11.79									57.11
B. Virgin Islands													
Brunei													
Bulgaria	11.23	11.34	22.57	19.50									64.64
Cape Verde													
Cayman													
Canada	1,013.94	1,284.97	1,797.66	2,025.34									6,121.90
Chile		51.76	12.14	11.60									75.50
China	251.16	396.05	693.94	597.02									1,938.17
Colombia	11.59	13.10	16.91	8.37									49.97
Costa Rica	24.23	24.84	2.81	1.17									53.04
Croatia			20.46										20.46
Curacao													
Cyprus				13.71									13.71
Czech Republic													
Denmark		40.37	80.74	40.37									161.47
Dominica													
Dominican Republic	1.31	0.60	0.87										2.77
Ecuador	13.88	6.12		10.62									30.63
Egypt		18.90	98.16	59.56									176.62
El Salvador	0.44	0.63	1.60	2.01									4.67
Estonia													
Fiji													
Finland													
France	441.25	274.75	280.31	438.05									1,434.37
French Polynesia	0.29			0.80									1.09

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Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Gambia													
Georgia													
Germany	359.24	528.89	685.05	782.84									2,356.03
Greece													
Grenada	4.88												4.88
Guatemala	1.74	5.59	0.20	0.20									7.73
Honduras	2.80	0.44	0.87	0.44									4.55
Hong Kong	10,566.85	22,793.48	24,261.01	3,417.38									61,038.72
Hungary													
Iceland			0.15										0.15
India	11.34	50.73	44.22	25.45									131.74
Indonesia		1.42	0.65	0.68									2.75
Iraq				13.71									13.71
Ireland													
Israel	159.28	463.77	319.84	916.53									1,859.42
Italy	75.70	445.81	409.48	328.06									1,259.05
Jamaica	1.00	1.25	1.92										4.17
Japan	76.88	102.94	146.64	231.81									558.27
Jordan	39.92	59.87	52.21	101.97									253.97
Kenya													
Korea	56.93	128.71	131.72	78.20									395.56
Kuwait				11.23									11.23
Latvia													
Lebanon	19.50		19.50	79.32									118.32
Libya													
Lichtenstein													
Lithuania		19.96	19.96	76.14									116.06
Luxembourg				142.70									142.70
Macedonia			20.39										20.39
Malaysia		25.23	36.74	38.92									100.88
Malta													
Marshall Islands													
Mexico	376.44	234.22	249.60	385.16									1,245.42
Montenegro													
Montserrat													
Morocco				39.01									39.01
N. Antilles													
Nepal													
Netherlands	387.17	1,025.90	1,161.36	786.83									3,361.26
New Caledonia													
New Zealand	34.03	32.93	16.29	49.60									132.85
Nicaragua	0.87												0.87
Nigeria													
Norway	121.76	20.46		40.20									182.41

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Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Oman													
Pakistan				19.51									19.51
Panama	7.02	4.93	5.56	5.03									22.54
Paraguay			4.54										4.54
Peru		14.85	22.57										37.42
Philippines	35.19	56.36	20.48	27.67									139.70
Poland		19.96	20.14	20.10									60.20
Portugal		31.18	20.47										51.65
Qatar													
Rep of S. Africa		31.88											31.88
Romania													
Russia													
Santa Lucia	0.23												0.23
St. Kitts & Nevis													
St. Martin													
Saudi Arabia	97.18	69.74	370.25	457.08									994.25
Singapore		94.65	53.36	16.32									164.33
Slovakia													
Spain	98.26	135.50	216.55	320.74									771.05
Suriname			0.41										0.41
Swaziland													
Sweden		18.77		16.22									34.99
Switzerland	20.46		94.64	40.82									155.91
Syria													
Taiwan	22.34	75.19	82.09	118.99									298.61
Thailand		34.17	61.61	79.66									175.44
Trinidad	1.31	4.03	1.81	0.79									7.94
Tunisia													
Turkey			99.52	97.52									197.04
Ukraine				12.14									12.14
United Arab Emirates		236.23	51.07	198.25									485.55
United Kingdom	113.90	230.03	209.97	183.10									736.99
Uruguay	7.25	8.53		7.37									23.15
Venezuela	3.44												3.44
Vietnam	193.51	1,233.41	1,599.35	462.37									3,488.65
Yemen													
Total Exports	17,396.40	34,106.80	35,141.77	14,232.84									100,877.81

**United States Department of Commerce Bureau of the Census
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Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Afghanistan		0.91											0.91
Armenia													
Australia													
Australia													
Belgium													
Canada	7.81	14.11	11.19	6.61									39.72
Chili													
China			1.43										1.43
Costa Rica													
Cyprus													
Egypt													
France			0.06	0.12									0.18
Germany		2.64	4.50	0.38									7.52
Greece	0.29			24.40									24.69
Hong Kong													
India													
Iran		20.00		0.10									20.10
Israel													
Italy	3.50	6.11	14.47	4.35									28.44
Japan													
Jordan				0.61									0.61
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco			4.63										4.63
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino													
Spain			2.57										2.57
Switzerland													
Syria													
Taiwan													
Thailand	16.43	6.11	8.47	7.58									38.60
Turkey	81.45	19.48	96.88	47.97									245.78
United Kingdom													
United Arab Emirates													
Vietnam			0.25										0.25
Total Imports	109.49	69.37	144.44	92.13									415.42