

Pistachio Industry Inventory Shipment Report ❖ Pounds

2016-2017 Crop Year

January 2017 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/16 Carryover	46,956,408		41,224,713	14,392,853		102,573,974
2016 Crop Receipts	671,310,748		170,827,183	61,000,570		903,138,501
Gross Inventory	718,267,156		212,051,896	75,393,423		1,005,712,475
Domestic Shipments	70,928,597	0	445,207	355,339	10,816,393	82,545,536
Export Shipments	189,490,836	673,250	33,428,667	170,332	5,628,668	229,391,753
Total Shipments	260,419,433	673,250	33,873,874	525,671	16,445,061	311,937,289
Inventory Adjustments*	(46,991,752)		(28,149,010)	(9,136,145)		

Estimated Marketable Inventory

As of 01/31/2017	410,855,971		150,029,012	65,731,607		626,616,590
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*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

January 2017 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
January	2016/2017	11,828,371	0	(88,000)	0	2,487,074	14,227,445
	2015/2016	9,981,157	0	55,670	30,570	1,761,149	11,828,546
	2014/2015	9,667,581	0	390,453	0	1,342,765	11,400,799
	2013/2014	12,326,522	4,000	145,750	0	2,168,540	14,644,812
January YTD	2016/2017	70,928,597	0	445,207	355,339	10,816,393	82,545,536
	2015/2016	49,047,727	49,725	55,670	265,233	9,818,388	59,236,743
	2014/2015	57,468,677	26,375	608,760	234,800	10,265,141	68,603,753
	2013/2014	57,525,499	159,975	204,750	133,872	10,074,003	68,098,099
Export							
January	2016/2017	23,144,368	310,000	4,575,600	44,000	1,122,718	29,196,686
	2015/2016	8,430,915	88,000	462,000	0	423,157	9,404,072
	2014/2015	11,686,440	150,000	177,117	1,921	875,234	12,890,712
	2013/2014	12,713,247	324,741	352,000	162,800	718,228	14,271,016
January YTD	2016/2017	189,490,836	673,250	33,428,667	170,332	5,628,668	229,391,753
	2015/2016	63,706,896	306,000	3,642,676	52,947	1,959,097	69,667,616
	2014/2015	105,174,364	378,000	9,429,295	1,015,105	3,144,830	119,141,594
	2013/2014	154,205,849	1,898,141	6,466,122	707,177	3,319,205	166,596,494
Total Shipments							
January	2016/2017	34,972,739	310,000	4,487,600	44,000	3,609,792	43,424,131
	2015/2016	18,412,072	88,000	517,670	30,570	2,184,306	21,232,618
	2014/2015	21,354,021	150,000	567,570	1,921	2,217,999	24,291,511
	2013/2014	25,039,769	328,741	497,750	162,800	2,886,768	28,915,828
January YTD	2016/2017	260,419,433	673,250	33,873,874	525,671	16,445,061	311,937,289
	2015/2016	112,754,623	355,725	3,698,346	318,180	11,777,485	128,904,359
	2014/2015	162,643,041	404,375	10,038,055	1,249,905	13,409,971	187,745,347
	2013/2014	211,731,348	2,058,116	6,670,872	841,049	13,393,208	234,694,593

January 2017 - Year To Date Shipments Compared with Last Year - Pounds

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
September	8,486,757	14,861,852	39,250			263,455	88,000	234,041	2,285,195	1,886,943	10,899,202	17,246,291
October	8,361,899	11,811,249				112,137	88,000	83,819	1,760,548	1,929,496	10,210,447	13,936,701
November	11,013,369	14,498,615	6,475			58,615		37,479	1,925,674	2,429,614	12,945,518	17,024,323
December	11,204,545	17,928,510	4,000			99,000	58,663		2,085,822	2,083,266	13,353,030	20,110,776
January	9,981,157	11,828,371			55,670	-88,000	30,570		1,761,149	2,487,074	11,828,546	14,227,445
February	7,304,030				46,200		82,400		1,556,819		8,989,449	
March	10,117,069				64,000				2,248,462		12,429,531	
April	6,895,129				30,969		20,709		1,707,812		8,654,619	
May	7,468,734				206,076		26,129		2,189,589		9,890,528	
June	8,147,518		5,000		16,500		12,165		2,226,786		10,407,969	
July	7,844,411				14,400		94,564		1,768,630		9,722,005	
August	9,242,340						13,244		1,971,187		11,226,771	
YTD Total	49,047,727	70,928,597	49,725		55,670	445,207	265,233	355,339	9,818,388	10,816,393	59,236,743	82,545,536
Year Total	106,066,958	70,928,597	54,725		433,815	445,207	514,444	355,339	23,487,673	10,816,393	130,557,615	82,545,536

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
September	13,867,618	29,711,910	40,000		520,652	6,325,766	17,236	60,539	403,272	1,008,142	14,848,778	37,106,357
October	16,775,055	59,610,944	44,000	69,000	1,545,994	13,523,343	27,283	43,899	451,093	727,288	18,843,425	73,974,474
November	13,707,643	52,939,998	46,000	229,250	545,494	6,316,032	8,428	20,206	282,710	1,301,511	14,590,275	60,806,997
December	10,925,665	24,083,616	88,000	65,000	568,536	2,687,926		1,688	398,865	1,469,009	11,981,066	28,307,239
January	8,430,915	23,144,368	88,000	310,000	462,000	4,575,600		44,000	423,157	1,122,718	9,404,072	29,196,686
February	7,471,867		44,000						396,442		7,912,309	
March	7,488,906		25,000		130,180		15,117		627,250		8,286,453	
April	7,927,112				226,909		308,000		492,187		8,954,208	
May	7,932,761		25,000		18,480		124,348		663,244		8,763,833	
June	11,485,610		15,000		2,034,603		1,509		589,839		14,126,561	
July	11,286,634		25,000		6,211,000				573,721		18,096,355	
August	8,399,016		-19,000		3,000,450				489,836		11,870,302	
YTD Total	63,706,896	189,490,836	306,000	673,250	3,642,676	33,428,667	52,947	170,332	1,959,097	5,628,668	69,667,616	229,391,753
Year Total	125,698,802	189,490,836	421,000	673,250	15,264,298	33,428,667	501,921	170,332	5,791,616	5,628,668	147,677,637	229,391,753

Total YTD Shipments	112,754,623	260,419,433	355,725	673,250	3,698,346	33,873,874	318,180	525,671	11,777,485	16,445,061	128,904,359	311,937,289
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**January 2017
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
North America												
Canada	689,846	1,918,934							27,661	73,676	717,507	1,992,610
Mexico	168,909	294,980		44,000						48,475	168,909	387,455
Subtotal North America	858,755	2,213,914		44,000					27,661	122,151	886,416	2,380,065
Central America												
Costa Rica												
Guatemala	243										243	
Subtotal Central America	243										243	
South America												
Argentina		5,506										5,506
Brazil	73,000	67,453								12,370	73,000	79,823
Chile	42,125	53,250							12,810		54,935	53,250
Colombia												
Ecuador												
Peru		24,750										24,750
Venezuela												
Subtotal South America	115,125	150,959							12,810	12,370	127,935	163,329
Western Europe												
Belgium	1,188,000	2,227,885									1,188,000	2,227,885
Denmark												
France	723,800	769,000							125,610	146,560	849,410	915,560
Germany	1,146,132	3,363,129		2,000		20,671			43,986	84,000	1,190,118	3,469,800
Greece												
Italy	220,000	675,658				137,933			42,000	42,000	262,000	855,591
Luxembourg	660,000	528,000	88,000								748,000	528,000
Netherlands	1,320,000	1,407,000		264,000						31,850	1,320,000	1,702,850
Norway	44,000										44,000	
Portugal	42,000	29,000									42,000	29,000
Spain	421,000	842,000				43,400		44,000			421,000	929,400
Sweden												
Switzerland	130,000	44,000									130,000	44,000
United Kingdom	87,720	393,800								25,000	87,720	418,800
Subtotal Western Europe	5,982,652	10,279,472	88,000	266,000		202,004		44,000	211,596	329,410	6,282,248	11,120,886
Eastern Europe												
Bulgaria												
Czech Republic										44,000		44,000
Latvia												
Lithuania	88,000	88,000									88,000	88,000
Poland		110,000										110,000
Romania												

**January 2017
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
Russia												
Ukraine												
Subtotal Eastern Europe	88,000	198,000								44,000	88,000	242,000
Middle East & Africa												
Algeria		248,886										248,886
Cyprus						44,000						44,000
Egypt	45,000	80,371									45,000	80,371
Israel	479,500	1,235,950								78,300	479,500	1,314,250
Lebanon												
United Arab Emirates	1,060	658,125								350	1,060	658,475
Rep. of S. Africa	469	10,000								3,600	469	13,600
Saudi Arabia	42,000	1,126,950									42,000	1,126,950
Turkey	2,419	129,000				175,596			19,800	257,950	22,219	562,546
Subtotal M. East/Africa	570,448	3,489,282				219,596			19,800	340,200	590,248	4,049,078
Asia												
China	40,560	885,037				1,505,000					40,560	2,390,037
Hong Kong	129,260	2,969,727			430,000	2,429,000					559,260	5,398,727
India	343	288,393								40,725	343	329,118
Indonesia												
Japan	239,090	298,500							42,450	36,600	281,540	335,100
Korea		98,250								42,900		141,150
Malaysia		42,000								25,000		67,000
Philippines	36,784	26,836							21,000	3,372	57,784	30,208
Singapore	22,190	20,400							2,340		24,530	20,400
Taiwan		132,664										132,664
Thailand	85,000	242,000									85,000	242,000
Vietnam	132,000	929,373				88,000					132,000	1,017,373
Subtotal Asia	685,227	5,933,180			430,000	4,022,000			65,790	148,597	1,181,017	10,103,777
Australia/Oceania												
Australia	62,437	391,758							64,500	63,990	126,937	455,748
New Zealand	55,000	396,000							21,000	15,000	76,000	411,000
Tahiti												
Subtotal Aus./Oceania	117,437	787,758							85,500	78,990	202,937	866,748
Other												
Other	13,028	91,803			32,000	132,000				47,000	45,028	270,803
Undesignated												
Subtotal Other	13,028	91,803			32,000	132,000				47,000	45,028	270,803
Totals	8,430,915	23,144,368	88,000	310,000	462,000	4,575,600			44,000	423,157	1,122,718	9,404,072

January 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
North America												
Canada	4,133,420	6,736,807							326,605	410,657	4,460,025	7,147,464
Mexico	1,040,002	1,670,963	172,000	222,000					24,506	209,855	1,236,508	2,102,818
Subtotal North America	5,173,422	8,407,770	172,000	222,000					351,111	620,512	5,696,533	9,250,282
Central America												
Costa Rica	20,000	24,100							2,280	1,080	22,280	25,180
Guatemala	16,486	16,243									16,486	16,243
Subtotal Central America	36,486	40,343							2,280	1,080	38,766	41,423
South America												
Argentina		9,316										9,316
Brazil	73,000	356,016								70,645	73,000	426,661
Chile	152,625	260,032							12,810		165,435	260,032
Colombia	103,011	56,000							158	10,000	103,169	66,000
Ecuador	44,000	30,000									44,000	30,000
Peru	64,729	100,743							675		65,404	100,743
Venezuela												
Subtotal South America	437,365	812,107							13,643	80,645	451,008	892,752
Western Europe												
Belgium	4,840,000	6,757,885								42,000	4,840,000	6,799,885
Denmark												
France	2,576,053	3,781,400		22,000					300,400	658,428	2,876,453	4,461,828
Germany	6,784,732	11,062,329		2,000		20,671			85,986	160,800	6,870,718	11,245,800
Greece	(6,600)	3,679,600							6,600			3,679,600
Italy	1,950,748	3,713,675				474,533			214,000	260,200	2,164,748	4,448,408
Luxembourg	7,392,000	2,156,000	132,000								7,524,000	2,156,000
Netherlands	4,027,149	8,266,800		396,000					143,410	177,445	4,170,559	8,840,245
Norway	199,500	146,000								30,000	199,500	176,000
Portugal	208,750	163,750									208,750	163,750
Spain	1,770,452	2,890,615				87,400		44,000		19,312	1,770,452	3,041,327
Sweden	44,000	35,750									44,000	35,750
Switzerland	625,000	1,031,000							21,000	21,015	646,000	1,052,015
United Kingdom	841,800	2,297,960							142,820	109,940	984,620	2,407,900
Subtotal Western Europe	31,253,584	45,982,764	132,000	420,000		582,604		44,000	914,216	1,479,140	32,299,800	48,508,508
Eastern Europe												
Bulgaria	50,000	92,750									50,000	92,750
Czech Republic	28,500	28,600								44,000	28,500	72,600
Latvia												
Lithuania	220,000	684,000								32,100	220,000	716,100
Poland		396,000										396,000
Romania												

January 2017
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017	2015/2016	2016/2017
Russia												
Ukraine		24,750		25,000								49,750
Subtotal Eastern Europe	298,500	1,226,100		25,000						76,100	298,500	1,327,200
Middle East & Africa												
Algeria	209,758	588,661								172,000	209,758	760,661
Cyprus	16,750	30,000				44,000			7,980		24,730	74,000
Egypt	120,028	380,300				41,667					120,028	421,967
Israel	1,878,650	4,974,550								172,250	1,878,650	5,146,800
Lebanon		174,000				128,850						302,850
United Arab Emirates	1,745	2,137,688								525	1,745	2,138,213
Rep. of S. Africa	42,538	46,000							16,294	15,600	58,832	61,600
Saudi Arabia	114,000	3,034,842				41,667					114,000	3,076,509
Turkey	56,082	215,000			51,536	347,596			107,800	687,825	215,418	1,250,421
Subtotal M. East/Africa	2,439,551	11,581,041			51,536	603,780			132,074	1,048,200	2,623,161	13,233,021
Asia												
China	9,742,263	43,740,931			304,000	16,389,950			190	349,800	10,046,453	60,480,681
Hong Kong	10,254,306	63,712,151			3,149,603	14,979,387	27,945	110,065	77,155	129,202	13,509,009	78,930,805
India	208,154	534,648			10,112		4,400		188	413,225	222,854	947,873
Indonesia		3,688										3,688
Japan	765,060	1,038,025							123,630	147,150	888,690	1,185,175
Korea	164,136	689,305							7,500	157,820	171,636	847,125
Malaysia	208,450	210,000								29,800	208,450	239,800
Philippines	77,047	153,772							21,000	68,412	98,047	222,184
Singapore	118,974	279,452		6,250					4,680	16,500	123,654	302,202
Taiwan	220,000	309,683									220,000	309,683
Thailand	327,350	558,950							9,000	6,600	336,350	565,550
Vietnam	753,128	7,498,007			52,425	389,946	20,602	16,267		3,233	826,155	7,907,453
Subtotal Asia	22,838,868	118,728,612		6,250	3,516,140	31,759,283	52,947	126,332	243,343	1,321,742	26,651,298	151,942,219
Australia/Oceania												
Australia	835,718	1,219,833	2,000						281,100	307,031	1,118,818	1,526,864
New Zealand	194,750	638,250							21,000	37,500	215,750	675,750
Tahiti	510	1,286									510	1,286
Subtotal Aus./Oceania	1,030,978	1,859,369	2,000						302,100	344,531	1,335,078	2,203,900
Other												
Other	198,142	852,730			75,000	483,000			330	656,718	273,472	1,992,448
Undesignated												
Subtotal Other	198,142	852,730			75,000	483,000			330	656,718	273,472	1,992,448
Totals	63,706,896	189,490,836	306,000	673,250	3,642,676	33,428,667	52,947	170,332	1,959,097	5,628,668	69,667,616	229,391,753

**United States Department of Commerce Bureau of the Census
2016-2017 Pistachio Export Report - Pounds**

Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Afghanistan													
Albania													
Algeria	300,996	84,000	42,999	41,998									469,992
Angola													
Antigua													
Argentina													
Aruba	959	1,499	959										3,417
Australia	378,243	508,711	255,826	508,733									1,651,514
Austria			485										485
Bahamas													
Bahrain				67,747									67,747
Barbados			1,757	1,918									3,675
Belarus													
Belgium	5,339,819	7,596,377	3,155,263	2,384,237									18,475,697
Belize													
Bermuda		3,267											3,267
Bolivia													
Bosnia			29,819										29,819
Brazil		56,548	43,356	25,999									125,903
B. Virgin Islands													
Brunei													
Bulgaria	24,749	25,000	49,749	42,999									142,497
Cape Verde													
Cayman													
Canada	2,235,321	2,832,816	3,963,086	4,465,027									13,496,250
Chile		114,099	26,770	25,576									166,445
China	553,696	873,132	1,529,851	1,316,186									4,272,865
Colombia	25,551	28,880	37,273	18,448									110,153
Costa Rica	53,409	54,767	6,193	2,568									116,936
Croatia			45,100										45,100
Curacao													
Cyprus				30,221									30,221
Czech Republic													
Denmark		88,995	177,991	88,995									355,981
Dominica													
Dominican Republic	2,877	1,318	1,920										6,116
Ecuador	30,600	13,499		23,419									67,518
Egypt		41,665	216,399	131,299									389,363
El Salvador	959	1,391	3,534	4,420									10,304
Estonia													
Fiji													
Finland													
France	972,780	605,712	617,974	965,721									3,162,186
French Polynesia	644			1,764									2,407

**United States Department of Commerce Bureau of the Census
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Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Gambia													
Georgia													
Germany	791,985	1,165,986	1,510,257	1,725,847									5,194,075
Greece													
Grenada	10,754												10,754
Guatemala	3,836	12,313	450	450									17,048
Honduras	6,182	959	1,920	959									10,020
Hong Kong	23,295,521	50,250,182	53,485,466	7,533,903									134,565,071
Hungary													
Iceland			322										322
India	24,998	111,839	97,492	56,098									290,427
Indonesia		3,122	1,433	1,501									6,056
Iraq				30,221									30,221
Ireland													
Israel	351,151	1,022,410	705,117	2,020,573									4,099,251
Italy	166,897	982,819	902,724	723,245									2,775,686
Jamaica	2,205	2,760	4,235										9,200
Japan	169,481	226,946	323,285	511,035									1,230,747
Jordan	87,999	131,998	115,098	224,794									559,889
Kenya													
Korea	125,510	283,761	290,381	172,404									872,056
Kuwait				24,749									24,749
Latvia													
Lebanon	42,999		42,999	174,858									260,855
Libya													
Lichtenstein													
Lithuania		43,999	43,999	167,860									255,859
Luxembourg				314,601									314,601
Macedonia			44,941										44,941
Malaysia		55,615	80,999	85,794									222,409
Malta													
Marshall Islands													
Mexico	829,895	516,359	550,273	849,113									2,745,640
Montenegro													
Montserrat													
Morocco				85,997									85,997
N. Antilles													
Nepal													
Netherlands	853,551	2,261,675	2,560,328	1,734,630									7,410,183
New Caledonia													
New Zealand	75,014	72,600	35,904	109,355									292,872
Nicaragua	1,918												1,918
Nigeria													
Norway	268,423	45,100		88,621									402,143

**United States Department of Commerce Bureau of the Census
2016-2017 Pistachio Export Report - Pounds**

Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Oman													
Pakistan				43,001									43,001
Panama	15,478	10,871	12,262	11,087									49,698
Paraguay			10,009										10,009
Peru		32,747	49,749										82,496
Philippines	77,580	124,247	45,157	60,995									307,978
Poland		43,999	44,401	44,321									132,721
Portugal		68,748	45,119										113,868
Qatar													
Rep of S. Africa		70,280											70,280
Romania													
Russia													
Santa Lucia	500												500
St. Kitts & Nevis													
St. Martin													
Saudi Arabia	214,247	153,744	816,253	1,007,665									2,191,910
Singapore		208,657	117,646	35,970									362,273
Slovakia													
Spain	216,633	298,714	477,408	707,097									1,699,852
Suriname			893										893
Swaziland													
Sweden		41,380		35,748									77,128
Switzerland	45,100		208,639	89,981									343,719
Syria													
Taiwan	49,251	165,755	180,967	262,332									658,305
Thailand		75,340	135,821	175,616									386,777
Trinidad	2,877	8,878	3,999	1,750									17,505
Tunisia													
Turkey			219,391	214,993									434,383
Ukraine				26,759									26,759
United Arab Emirates		520,790	112,598	437,058									1,070,446
United Kingdom	251,095	507,113	462,895	403,660									1,624,764
Uruguay	15,983	18,812		16,250									51,045
Venezuela	7,579												7,579
Vietnam	426,612	2,719,167	3,525,914	1,019,339									7,691,031
Yemen													
Total Exports	38,351,857	75,191,364	77,473,046	31,377,505									222,393,772

**United States Department of Commerce Bureau of the Census
2016-2017 Pistachio Import Report - Pounds**

Country	Sep-16	Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	YTD
Afghanistan		2,000											2,000
Armenia													
Australia													
Austria													
Belgium													
Canada	17,211	31,107	24,661	14,579									87,558
Chili													
China			3,150										3,150
Costa Rica													
Cyprus													
Egypt													
France			132	265									397
Germany		5,822	9,918	847									16,587
Greece	644			53,792									54,436
Hong Kong													
India													
Iran		44,092		220									44,312
Israel													
Italy	7,723	13,470	31,903	9,599									62,694
Japan													
Jordan				1,343									1,343
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco			10,210										10,210
Netherlands													
Pakistan													
Poland													
Portugal													
San Marino													
Spain			5,664										5,664
Switzerland													
Syria													
Taiwan													
Thailand	36,228	13,479	18,675	16,709									85,091
Turkey	179,571	42,954	213,571	105,752									541,849
United Kingdom													
United Arab Emirates													
Vietnam			540										540
Total Imports	241,377	152,924	318,424	203,105									915,831