

Pistachio Industry Inventory Shipment Report ❖ Tons

2015-2016 Crop Year

January 2016 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/15 Carryover	48,258.98		19,130.86	7,413.02		74,802.86
2015 Crop Receipts	93,993.86		24,560.16	6,090.57		124,644.60
Gross Inventory	142,252.85		43,691.02	13,503.59		199,447.46
Domestic Shipments	22,248.05	22.56	25.25	120.31	4,453.62	26,869.79
Export Shipments	28,897.45	138.80	1,652.32	24.02	888.65	31,601.23
Total Shipments	51,145.50	161.36	1,677.57	144.33	5,342.27	58,471.02
Inventory Adjustments*	(6,579.57)		(9,081.27)	(2,967.93)		

Estimated Marketable Inventory

As of 1/31/2016	84,527.78		32,932.18	10,391.34		127,851.30
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*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

January 2016 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
January	2015/2016	4,527.45	0.00	25.25	13.87	798.86	5,365.43
	2014/2015	4,385.21	0.00	177.11	0.00	609.08	5,171.40
	2013/2014	5,591.31	1.81	66.11	0.00	983.65	6,642.89
	2012/2013	7,645.96	22.79	33.07	0.00	804.80	8,506.62
January YTD	2015/2016	22,248.05	22.56	25.25	120.31	4,453.62	26,869.79
	2014/2015	26,067.79	11.96	276.13	106.51	4,656.27	31,118.66
	2013/2014	26,093.57	72.56	92.87	60.72	4,569.57	30,889.30
	2012/2013	32,531.41	274.99	204.85	0.00	3,955.42	36,966.67
Export							
January	2015/2016	3,824.26	39.92	209.56	0.00	191.94	4,265.69
	2014/2015	5,300.97	68.04	80.34	0.87	397.01	5,847.23
	2013/2014	5,766.73	147.30	159.67	73.85	325.79	6,473.33
	2012/2013	7,425.97	735.07	1,071.91	0.00	169.55	9,402.50
January YTD	2015/2016	28,897.45	138.80	1,652.32	24.02	888.65	31,601.23
	2014/2015	47,707.09	171.46	4,277.13	460.45	1,426.49	54,042.63
	2013/2014	69,947.77	861.00	2,933.03	320.78	1,505.59	75,568.17
	2012/2013	57,722.91	3,228.63	8,532.19	95.60	1,298.06	70,877.39
Total Shipments							
January	2015/2016	8,351.72	39.92	234.82	13.87	990.80	9,631.12
	2014/2015	9,686.18	68.04	257.45	0.87	1,006.08	11,018.63
	2013/2014	11,358.04	149.12	225.78	73.85	1,309.44	13,116.22
	2012/2013	15,071.93	757.86	1,104.98	0.00	974.35	17,909.12
January YTD	2015/2016	51,145.50	161.36	1,677.57	144.33	5,342.27	58,471.02
	2014/2015	73,774.88	183.42	4,553.26	566.96	6,082.76	85,161.29
	2013/2014	96,041.34	933.56	3,025.91	381.50	6,075.16	106,457.47
	2012/2013	90,254.32	3,503.62	8,737.04	95.60	5,253.49	107,844.07

January 2016 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
September	4,243.46	3,849.59	5.16	17.80				39.92	851.86	1,036.56	5,100.48	4,943.88
October	4,833.13	3,792.96	6.80		4.54		19.96	39.92	1,045.40	798.58	5,909.82	4,631.46
November	5,707.16	4,995.66		2.94	22.68		19.96		1,063.01	873.49	6,812.81	5,872.09
December	6,898.82	5,082.38		1.81	71.81		66.59	26.61	1,086.92	946.13	8,124.14	6,056.93
January	4,385.21	4,527.45			177.11	25.25		13.87	609.08	798.86	5,171.40	5,365.43
February	3,275.11						19.96		930.65		4,225.72	
March	4,341.98		17.45				59.88		856.67		5,275.97	
April	3,368.84				40.82		16.19		1,005.45		4,431.31	
May	3,875.67				19.96				671.41		4,567.04	
June	4,432.13						16.59		1,006.41		5,455.14	
July	3,208.89				29.03		10.32		918.02		4,166.25	
August	4,265.41				2.31		59.75		864.49		5,191.96	
YTD Total	26,067.79	22,248.05	11.96	22.56	276.13	25.25	106.51	120.31	4,656.27	4,453.62	31,118.66	26,869.79
Year Total	52,835.83	22,248.05	29.42	22.56	368.26	25.25	289.19	120.31	10,909.38	4,453.62	64,432.07	26,869.79

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
September	6,256.19	6,290.35	3.63	18.14	183.40	236.17	323.04	7.82	246.94	182.92	7,013.20	6,735.41
October	12,037.44	7,609.16	39.92	19.96	1,369.41	701.26	32.34	12.38	277.90	204.62	13,757.01	8,547.38
November	12,078.98	6,217.79	19.96	20.87	1,825.85	247.44	12.27	3.82	167.06	128.24	14,104.13	6,618.15
December	12,033.51	4,955.88	39.92	39.92	818.13	257.89	91.93		337.58	180.93	13,321.06	5,434.61
January	5,300.97	3,824.26	68.04	39.92	80.34	209.56	0.87		397.01	191.94	5,847.23	4,265.69
February	5,479.09		138.80		158.62		1.22		271.22		6,048.95	
March	8,810.50		62.35		381.11		57.43		196.49		9,507.88	
April	5,896.74		119.75		313.89		59.88		411.00		6,801.26	
May	4,662.65		120.66		273.97		28.53		303.85		5,389.66	
June	4,681.17		59.54		413.68		68.73		266.58		5,489.69	
July	3,935.94		104.84		172.78		6.64		160.84		4,381.04	
August	6,989.48		39.92		215.00		16.84		225.99		7,487.23	
YTD Total	47,707.09	28,897.45	171.46	138.80	4,277.13	1,652.32	460.45	24.02	1,426.49	888.65	54,042.63	31,601.23
Year Total	88,162.66	28,897.45	817.31	138.80	6,206.19	1,652.32	699.71	24.02	3,262.47	888.65	99,148.34	31,601.23

Total YTD Shipments	73,774.88	51,145.50	183.42	161.36	4,553.26	1,677.57	566.96	144.33	6,082.76	5,342.27	85,161.29	58,471.02
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**January 2016
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
North America												
Canada	431.79	312.91			12.85				10.07	12.55	454.71	325.46
Mexico	68.75	76.62	19.96								88.71	76.62
Subtotal North America	500.54	389.53	19.96		12.85				10.07	12.55	543.42	402.08
Central America												
Costa Rica												
Guatemala		0.11										0.11
Subtotal Central America		0.11										0.11
South America												
Argentina												
Brazil		33.11										33.11
Chile	10.88	19.11								5.81	10.88	24.92
Colombia	17.62								1.01		18.62	
Ecuador												
Peru	14.83				0.10						14.93	
Venezuela												
Subtotal South America	43.32	52.22			0.10				1.01	5.81	44.43	58.03
Western Europe												
Belgium	598.75	538.88									598.75	538.88
Denmark												
France	141.73	328.32							6.53	56.98	148.26	385.29
Germany	841.49	519.89			4.99				40.82	19.95	887.31	539.84
Greece												
Italy	111.59	99.79	8.16						51.51	19.05	171.26	118.84
Luxembourg	658.63	299.38	39.92	39.92							698.54	339.29
Netherlands	339.29	598.75							19.05		358.34	598.75
Norway	29.94	19.96									29.94	19.96
Portugal		19.05										19.05
Spain	175.91	190.97									175.91	190.97
Sweden												
Switzerland	69.29	58.97									69.29	58.97
United Kingdom	76.54	39.79							17.11		93.65	39.79
Subtotal Western Europe	3,043.15	2,713.73	48.08	39.92	4.99				135.03	95.98	3,231.25	2,849.63
Eastern Europe												
Bulgaria												
Czech Republic												
Latvia												
Lithuania	59.88	39.92									59.88	39.92
Poland	19.96										19.96	
Romania												

**January 2016
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
Russia												
Ukraine												
Subtotal Eastern Europe	79.83	39.92									79.83	39.92
Middle East & Africa												
Algeria	19.00										19.00	
Cyprus	11.34										11.34	
Egypt	57.15	20.41									57.15	20.41
Israel	271.39	217.50							2.25		273.63	217.50
Lebanon												
United Arab Emirates	20.27	0.48									20.27	0.48
Rep. of S. Africa		0.21										0.21
Saudi Arabia	50.58	19.05							195.05		245.62	19.05
Turkey	13.45	1.10							9.74	8.98	23.19	10.08
Subtotal M. East/Africa	443.18	258.76							207.03	8.98	650.21	267.74
Asia												
China	53.46	18.40			59.88						113.33	18.40
Hong Kong	700.94	58.63			2.53	195.05	0.87		0.09		704.43	253.68
India	19.66	0.16									19.66	0.16
Indonesia												
Japan	103.38	108.45							11.57	19.26	114.94	127.71
Korea	58.05								8.16		66.22	
Malaysia												
Philippines	13.51	16.69							6.80	9.53	20.31	26.21
Singapore	32.91	10.07								1.06	32.91	11.13
Taiwan												
Thailand	67.13	38.56									67.13	38.56
Vietnam	59.88	59.88									59.88	59.88
Subtotal Asia	1,108.92	310.82			62.40	195.05	0.87		26.63	29.84	1,198.82	535.71
Australia/Oceania												
Australia	51.29	28.32							16.74	29.26	68.03	57.58
New Zealand		24.95								9.53		34.47
Tahiti												
Subtotal Aus./Oceania	51.29	53.27							16.74	38.78	68.03	92.05
Other												
Other	30.73	5.91				14.52			0.50		31.23	20.42
Undesignated												
Subtotal Other	30.73	5.91				14.52			0.50		31.23	20.42
Totals	5,300.97	3,824.26	68.04	39.92	80.34	209.56	0.87		397.01	191.94	5,847.23	4,265.69

January 2016
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
North America												
Canada	2,452.23	1,874.92			12.85				166.94	148.15	2,632.01	2,023.07
Mexico	771.47	471.74	79.83	78.02					0.05	11.12	851.36	560.88
Subtotal North America	3,223.70	2,346.66	79.83	78.02	12.85				166.99	159.26	3,483.37	2,583.95
Central America												
Costa Rica		9.07								1.03		10.11
Guatemala	7.37	7.48									7.37	7.48
Subtotal Central America	7.37	16.55								1.03	7.37	17.58
South America												
Argentina												
Brazil	0.08	33.11							0.00		0.09	33.11
Chile	196.99	69.23							0.52	5.81	197.51	75.04
Colombia	66.85	46.73							1.08	0.07	67.93	46.80
Ecuador	19.96	19.96									19.96	19.96
Peru	17.82	29.36			0.10					0.31	17.92	29.67
Venezuela									20.77		20.77	
Subtotal South America	301.70	198.39			0.10				22.37	6.19	324.18	204.58
Western Europe												
Belgium	1,679.66	2,195.42							54.52		1,734.18	2,195.42
Denmark												
France	1,006.60	1,168.50							162.60	136.26	1,169.20	1,304.76
Germany	4,690.05	3,077.55			4.99				59.88	39.00	4,754.92	3,116.56
Greece		-2.99							15.51	2.99	15.51	
Italy	1,038.20	884.86	8.16		57.88				122.08	97.07	1,226.32	981.93
Luxembourg	4,007.83	3,353.01	59.88	59.88							4,067.70	3,412.89
Netherlands	3,641.05	1,826.71							72.59	65.05	3,713.64	1,891.77
Norway	118.84	90.49							16.33		135.17	90.49
Portugal	13.15	94.69									13.15	94.69
Spain	903.61	803.08							1.00		904.61	803.08
Sweden	38.92	19.96									38.92	19.96
Switzerland	280.22	283.50							25.39	9.53	305.61	293.03
United Kingdom	613.77	381.84							128.78	64.78	742.55	446.62
Subtotal Western Europe	18,031.90	14,176.63	68.04	59.88	62.87				658.68	414.69	18,821.49	14,651.19
Eastern Europe												
Bulgaria	41.73	22.68									41.73	22.68
Czech Republic	12.93	12.93									12.93	12.93
Latvia												
Lithuania	119.48	99.79									119.48	99.79
Poland	147.47										147.47	
Romania												

January 2016
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016	2014/2015	2015/2016
Russia	-58.51										-58.51	
Ukraine												
Subtotal Eastern Europe	263.09	135.40									263.09	135.40
Middle East & Africa												
Algeria	113.09	95.15									113.09	95.15
Cyprus	24.95	7.60							6.12	3.62	31.07	11.22
Egypt	90.00	54.44									90.00	54.44
Israel	1,555.86	852.16							39.67		1,595.53	852.16
Lebanon												
United Arab Emirates	125.73	0.79									125.73	0.79
Rep. of S. Africa	12.13	19.30							3.13	7.39	15.26	26.69
Saudi Arabia	253.12	51.71			292.57				190.06		735.75	51.71
Turkey	62.31	25.44			8.82	23.38	87.40		35.67	48.90	194.19	97.71
Subtotal M. East/Africa	2,237.19	1,106.58			301.39	23.38	87.40		274.65	59.91	2,900.63	1,189.87
Asia												
China	6,608.66	4,419.09			2,209.85	137.89	79.83			0.09	8,898.35	4,557.07
Hong Kong	13,348.29	4,651.35	19.96		1,564.55	1,428.66	156.97	12.68	4.35	35.00	15,094.12	6,127.69
India	376.21	94.42			6.68	4.59	2.24	2.00		0.09	385.13	101.09
Indonesia												
Japan	634.64	347.03							99.34	56.08	733.98	403.11
Korea	344.28	74.45							46.73	3.40	391.00	77.85
Malaysia	174.68	94.55									174.68	94.55
Philippines	13.51	34.95							6.80	9.53	20.31	44.47
Singapore	92.22	53.97							8.16	2.12	100.38	56.09
Taiwan	120.61	99.79									120.61	99.79
Thailand	201.38	148.49							4.08	4.08	205.46	152.57
Vietnam	845.01	341.62			79.83	23.78		9.35			924.85	374.74
Subtotal Asia	22,759.50	10,359.71	19.96		3,860.91	1,594.92	239.04	24.02	169.47	110.38	27,048.87	12,089.03
Australia/Oceania												
Australia	671.00	379.08	3.63	0.91					112.40	127.51	787.03	507.50
New Zealand	89.59	88.34							20.72	9.53	110.31	97.86
Tahiti	0.39	0.23									0.39	0.23
Subtotal Aus./Oceania	760.98	467.65	3.63	0.91					133.13	137.03	897.74	605.59
Other												
Other	121.66	89.88			39.01	34.02	134.02		1.21	0.15	295.90	124.05
Undesignated												
Subtotal Other	121.66	89.88			39.01	34.02	134.02		1.21	0.15	295.90	124.05
Totals	47,707.09	28,897.45	171.46	138.80	4,277.13	1,652.32	460.45	24.02	1,426.49	888.65	54,042.63	31,601.23

**United States Department of Commerce Bureau of the Census
2015-2016 Pistachio Export Report - Tons**

Country	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
Afghanistan													
Albania													
Algeria	123.39	20.50											143.90
Angola													
Antigua													
Argentina													
Aruba	0.46	0.46		0.33									1.25
Australia	93.99	212.83	174.74	331.15									812.70
Austria													
Bahamas			0.83										0.83
Bahrain													
Barbados			2.83										2.83
Belarus													
Belgium	1,815.86	1,799.69	1,558.81	738.90									5,913.26
Belize													
Bermuda		0.32		0.29									0.61
Bolivia													
Bosnia													
Brazil	54.97	11.91											66.87
B. Virgin Islands													
Brunei													
Bulgaria		11.34	11.34										22.68
Cape Verde													
Cayman													
Canada	1,144.72	1,436.54	1,696.04	687.94									4,965.24
Chile	25.22		13.88	25.22									64.32
China	416.68	550.91	473.48	219.42									1,660.50
Colombia	75.78		0.57	7.80									84.15
Costa Rica	1.85	33.23	6.25	0.79									42.12
Croatia													
Curacao													
Cyprus			13.88										13.88
Czech Republic				13.88									13.88
Denmark													
Dominica													
Dominican Republic	0.93	1.62	7.15	1.91									11.61
Ecuador	6.01	15.88											21.89
Egypt	11.34			22.74									34.08
El Salvador	5.75	6.51	3.62	6.06									21.95
Estonia													
Fiji													
Finland													
France	222.09	253.14	174.66	406.71									1,056.59
French Polynesia	0.22	0.17	0.23										0.62

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Country	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
Gambia													
Georgia		19.96											19.96
Germany	1,021.87	705.67	179.62	80.84									1,988.00
Greece			20.46										20.46
Guatemala	12.40	14.58	16.67	3.13									46.78
Honduras	4.41	4.78	5.81	0.46									15.47
Hong Kong	1,357.84	3,211.26	2,749.20	1,691.41									9,009.71
Hungary													
Iceland													
India	61.37	108.96											170.33
Indonesia	3.39	1.39											4.78
Iraq													
Ireland													
Israel		192.46	312.31	183.62									688.38
Italy	174.41	121.37	234.69	237.16									767.63
Jamaica	0.46	1.39	0.80	3.16									5.81
Japan	159.66	113.30	99.21	123.08									495.25
Jordan													
Kenya													
Korea	59.11	5.21	29.68	19.11									113.11
Kuwait													
Latvia													
Lebanon													
Libya													
Lichtenstein													
Lithuania	20.41	20.48	20.46										61.34
Luxembourg	347.27			60.07									407.34
Malaysia	19.96	18.82	42.26	20.48									101.52
Malta													
Marshall Islands													
Mexico	292.35	230.41	225.70	222.24									970.69
Montenegro													
Montserrat													
Morocco	19.50												19.50
N. Antilles													
Nepal													
Netherlands	521.96	765.63	179.84	221.16									1,688.59
New Caledonia													
New Zealand	32.93	24.95		13.08									70.96
Nicaragua	3.03	0.92	2.83	1.44									8.22
Nigeria													
Norway	20.46		20.46	40.42									81.33
Oman													
Pakistan													

**United States Department of Commerce Bureau of the Census
2015-2016 Pistachio Export Report - Tons**

Country	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
Panama	1.51	4.88	2.41	4.68									13.47
Paraguay													
Peru		28.58		2.64									31.21
Philippines	70.95	39.23		44.02									154.19
Poland													
Portugal	19.96	20.46	20.19	19.28									79.88
Qatar													
Rep of S. Africa		13.18		17.97									31.14
Romania													
Russia													
Santa Lucia		0.23											0.23
St. Kitts & Nevis													
St. Maartin													
Saudi Arabia	19.50		14.06										33.57
Singapore		3.79		13.88									17.67
Slovakia	61.37												61.37
Spain	167.73	173.87	60.10	179.85									581.55
Swaziland													
Sweden	19.96												19.96
Switzerland	40.91	40.74	101.19	61.33									244.17
Syria													
Taiwan	62.47	83.32	7.39	118.97									272.15
Thailand	51.35		27.86	55.87									135.09
Trinidad	13.29	10.23	3.18	9.96									36.66
Tunisia													
Turkey			97.68										97.68
Ukraine													
United Arab Emirates	40.91	1.72											42.63
United Kingdom	145.94	39.92	74.60	254.36									514.81
Uruguay		3.50											3.50
Venezuela													
Vietnam	80.05	120.66	480.67	39.92									721.29
Yemen													
Total Exports	8,927.95	10,500.87	9,167.63	6,206.71									34,803.16

**United States Department of Commerce Bureau of the Census
2015-2016 Pistachio Import Report - Tons**

Country	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	YTD
Afghanistan													
Armenia													
Australia													
Australia													
Belgium													
Canada	27.53	18.41	12.54	14.18									72.66
Chili													
China													
Costa Rica													
Cyprus													
Egypt													
France			0.24	2.99									3.23
Germany	3.00	0.61	4.83	6.14									14.58
Greece		0.26		37.90									38.16
Hong Kong													
India													
Iran													
Israel													
Italy	5.25	36.29	15.15	16.48									73.17
Japan													
Jordan	0.60												0.60
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco	2.99			0.17									3.15
Netherlands													
Pakistan													
Poland													
San Marino	0.34	0.34											0.68
Spain													
Switzerland		0.16											0.16
Syria													
Taiwan													
Thailand	2.69		2.27										4.95
Turkey	18.45	38.58	43.13	75.59									175.74
United Kingdom	0.61	14.77	0.18										15.56
United Arab Emirates	10.39			3.99									14.38
Vietnam													
Total Imports	71.84	109.42	78.32	157.44									417.03