

Pistachio Industry Inventory Shipment Report ❖ Tons

2011-2012 Crop Year

October 2011 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/11 Carryover	35,973.48		27,806.47	4,658.23		68,438.18
2011 Crop Receipts	155,910.44		39,695.43	7,522.24		203,128.11
Gross Inventory	191,883.92		67,501.90	12,180.47		271,566.30
Domestic Shipments	10,666.00	108.60	12.96	1.38	1,402.87	12,191.81
Export Shipments	17,030.56	918.34	4,546.40	35.83	490.58	23,021.71
Total Shipments	27,696.56	1,026.94	4,559.35	37.21	1,893.45	35,213.52
Inventory Adjustments*	(10,913.73)		(3,867.12)	(946.73)		(15,727.58)
Estimated Marketable Inventory						
As of 10/31/2011	153,273.63		59,075.43	11,196.53		220,625.20

*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

October 2011 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
October	2011/2012	5,914.62	33.40	12.86	1.33	644.08	6,606.29
	2010/2011	5,400.35	17.24	39.92	0.00	429.10	5,886.60
	2009/2010	5,343.27	29.85	33.57	0.00	407.48	5,814.17
	2008/2009	3,743.35	58.91	31.92	0.00	658.06	4,492.24
October YTD	2011/2012	10,666.00	108.60	12.96	1.38	1,402.87	12,191.81
	2010/2011	7,870.96	23.26	39.92	6.90	958.99	8,900.02
	2009/2010	8,969.68	54.68	93.44	19.96	928.16	10,065.93
	2008/2009	6,977.28	86.58	91.79	0.00	1,321.33	8,476.98
Export							
October	2011/2012	11,241.47	516.75	2,821.11	27.76	208.76	14,815.85
	2010/2011	10,530.80	180.12	1,967.33	86.89	182.32	12,947.46
	2009/2010	9,196.35	69.85	1,061.19	52.95	400.90	10,781.24
	2008/2009	10,379.03	140.97	396.00	19.05	126.41	11,061.46
October YTD	2011/2012	17,030.56	918.34	4,546.40	35.83	490.58	23,021.71
	2010/2011	13,488.81	220.04	1,981.30	126.81	291.44	16,108.40
	2009/2010	17,662.98	129.73	2,263.42	53.86	552.34	20,662.33
	2008/2009	17,920.25	365.02	906.97	19.05	329.96	19,541.24
Total Shipments							
October	2011/2012	17,156.08	550.15	2,833.98	29.09	852.83	21,422.13
	2010/2011	15,931.14	197.36	2,007.25	86.89	611.42	18,834.06
	2009/2010	14,539.62	99.70	1,094.76	52.95	808.38	16,595.41
	2008/2009	14,122.38	199.88	427.92	19.05	784.47	15,553.70
October YTD	2011/2012	27,696.56	1,026.94	4,559.35	37.21	1,893.45	35,213.52
	2010/2011	21,359.77	243.30	2,021.22	133.71	1,250.42	25,008.42
	2009/2010	26,632.66	184.41	2,356.87	73.81	1,480.51	30,728.25
	2008/2009	24,897.52	451.60	998.76	19.05	1,651.29	28,018.22

October 2011 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	2,470.61	4,751.38	6.02	75.21		0.09	6.90	0.05	529.89	758.79	3,013.42	5,585.52
October	5,400.35	5,914.62	17.24	33.40	39.92	12.86		1.33	429.10	644.08	5,886.60	6,606.29
November	5,393.77		10.70		248.57		9.53		538.43		6,201.00	
December	6,282.68		10.70		60.30		59.34		552.91		6,965.94	
January	6,557.08		77.94		69.18				452.43		7,156.64	
February	3,121.23		37.26		19.96				598.73		3,777.18	
March	4,453.49		49.86		80.90		29.14		536.61		5,150.00	
April	3,344.57		88.76						590.42		4,023.74	
May	4,282.93		81.00		117.99		1.81		567.18		5,050.90	
June	5,191.81		68.66						560.18		5,820.65	
July	4,369.18		74.59		9.07		29.81		586.75		5,069.40	
August	4,678.71		52.02						647.91		5,378.64	
YTD Total	7,870.96	10,666.00	23.26	108.60	39.92	12.96	6.90	1.38	958.99	1,402.87	8,900.02	12,191.81
Year Total	55,546.39	10,666.00	574.77	108.60	645.89	12.96	136.53	1.38	6,590.53	1,402.87	63,494.10	12,191.81

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	2,958.02	5,789.10	39.92	401.59	13.97	1,725.28	39.92	8.07	109.12	281.82	3,160.94	8,205.87
October	10,530.80	11,241.47	180.12	516.75	1,967.33	2,821.11	86.89	27.76	182.32	208.76	12,947.46	14,815.85
November	10,394.66		231.56		2,565.54		7.26		273.51		13,472.53	
December	11,548.91		428.58		3,999.31		0.25		268.78		16,245.83	
January	5,685.63		339.22		437.47				352.93		6,815.26	
February	4,247.83		271.43		690.15		22.89		335.60		5,567.90	
March	4,276.50		299.20		1,512.21		0.24		367.85		6,455.99	
April	4,027.32		152.90		1,333.54		19.96		224.58		5,758.30	
May	4,348.41		294.24		771.57		13.96		492.92		5,921.11	
June	6,575.08		389.31		550.15		58.05		407.18		7,979.77	
July	7,211.01		148.93		810.56		319.33		343.99		8,833.83	
August	6,755.48		442.38		1,270.42		119.48		416.92		9,004.67	
YTD Total	13,488.81	17,030.56	220.04	918.34	1,981.30	4,546.40	126.81	35.83	291.44	490.58	16,108.40	23,021.71
Year Total	78,559.64	17,030.56	3,217.79	918.34	15,922.22	4,546.40	688.24	35.83	3,775.69	490.58	102,163.58	23,021.71

Total YTD Shipments	21,359.77	27,696.56	243.30	1,026.94	2,021.22	4,559.35	133.71	37.21	1,250.42	1,893.45	25,008.42	35,213.52
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**October 2011
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America												
Canada	240.44	519.56		11.79					26.87	6.49	267.31	537.84
Mexico	141.50	180.45		46.82							141.50	227.27
Subtotal North America	381.94	700.01		58.61					26.87	6.49	408.81	765.11
Central America												
Costa Rica									0.45		0.45	
Guatemala	5.75										5.75	
Subtotal Central America	5.75								0.45		6.20	
South America												
Argentina	6.99										6.99	
Brazil	33.66	10.13									33.66	10.13
Chile	19.96								2.99		22.95	
Colombia	4.89	12.29									4.89	12.29
Ecuador												
Peru		2.79										2.79
Venezuela	42.43	2.89									42.43	2.89
Subtotal South America	107.92	28.10							2.99		110.91	28.10
Western Europe												
Belgium	925.03	623.87		19.96						19.05	925.03	662.88
Denmark												
France	563.82	279.42	19.96	15.12	19.96				48.49		652.23	294.54
Germany	710.43	577.80	99.79	59.88		19.96			25.15		835.37	657.63
Greece	47.17				59.88	19.96				19.05	107.05	39.01
Italy	358.34	357.62	29.94	24.95		19.50			19.28	22.90	407.56	424.97
Luxembourg	1,716.42	334.76									1,716.42	334.76
Netherlands	1,354.04	498.96		219.54							1,354.04	718.50
Norway	48.99	46.27								3.63	48.99	49.90
Portugal												
Spain	189.60	169.65	9.98	39.50						3.99	199.58	213.14
Sweden	19.96	57.15									19.96	57.15
Switzerland	151.05										151.05	
United Kingdom	128.46	96.77								37.20	128.46	133.97
Subtotal Western Europe	6,213.33	3,042.26	159.67	378.94	79.83	59.42			92.92	105.82	6,545.74	3,586.44
Eastern Europe												
Bulgaria												
Czech Republic				19.96								19.96
Latvia												
Lithuania												
Poland												
Romania		0.10										0.10

**October 2011
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia	58.13	175.10	0.50							1.12	58.63	176.22
Ukraine	10.81	12.93									10.81	12.93
Subtotal Eastern Europe	68.94	188.13	0.50	19.96						1.12	69.44	209.20
Middle East & Africa	/ / / / / / / / / / / / / /											
Algeria	19.00	19.00		12.31							19.00	31.31
Cyprus	53.59								5.38		58.97	
Egypt										11.79		11.79
Israel	201.31	140.14								13.61	201.31	153.74
Lebanon												
United Arab Emirates	17.28	63.96									17.28	63.96
Rep. of S. Africa	22.68								0.68		23.36	
Saudi Arabia	52.24	44.45									52.24	44.45
Turkey				39.01		78.93		4.88	19.95	3.12	19.95	125.93
Subtotal M. East/Africa	366.10	267.55		51.32		78.93		4.88	26.00	28.52	392.10	431.20
Asia	/ / / / / / / / / / / / / /											
China	1,377.89	2,068.57			1,035.19	858.21				39.92	2,413.07	2,966.69
Hong Kong	1,052.28	3,953.08		5.65	846.32	1,824.55	82.90	22.88		4.22	1,981.51	5,810.38
India	38.99	0.04									38.99	0.04
Indonesia												
Japan	297.39	258.55							21.17	4.08	318.56	262.63
Korea	79.27	19.50							1.36		80.63	19.50
Malaysia	85.73	85.23								4.99	85.73	90.22
Philippines									1.02		1.02	
Singapore	13.15	26.31									13.15	26.31
Taiwan												
Thailand	49.87	53.07									49.87	53.07
Vietnam	19.05	19.05									19.05	19.05
Subtotal Asia	3,013.63	6,483.41		5.65	1,881.51	2,682.77	82.90	22.88	23.56	53.21	5,001.60	9,247.91
Australia/Oceania	/ / / / / / / / / / / / / /											
Australia	318.86	191.46		2.27	5.99		3.99		9.07	13.61	337.91	207.34
New Zealand	22.68	370.59									22.68	370.59
Tahiti												
Subtotal Aus./Oceania	341.54	562.06		2.27	5.99		3.99		9.07	13.61	360.59	577.93
Other	/ / / / / / / / / / / / / /											
Other	31.66	-30.05	19.96						0.45		52.07	-30.05
Undesignated												
Subtotal Other	31.66	-30.05	19.96						0.45		52.07	-30.05
Totals	10,530.80	11,241.47	180.12	516.75	1,967.33	2,821.11	86.89	27.76	182.32	208.76	12,947.46	14,815.85

October 2011
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America	/											
Canada	490.33	979.74		11.79					29.08	27.68	519.41	1,019.22
Mexico	314.36	230.39		104.87							314.36	335.26
Subtotal North America	804.70	1,210.14		116.66					29.08	27.68	833.77	1,354.48
Central America	/											
Costa Rica									0.45		0.45	
Guatemala	5.75	1.50									5.75	1.50
Subtotal Central America	5.75	1.50							0.45		6.20	1.50
South America	/											
Argentina	6.99										6.99	
Brazil	53.16	17.11									53.16	17.11
Chile	33.11	40.56		9.75					2.99		36.11	50.32
Colombia	4.89	12.29		1.00							4.89	13.28
Ecuador												
Peru	19.50	2.79									19.50	2.79
Venezuela	61.94	3.46									61.94	3.46
Subtotal South America	179.59	76.21		10.75					2.99		182.58	86.96
Western Europe	/											
Belgium	1,622.57	837.93		19.96						19.05	1,622.57	876.94
Denmark												
France	565.98	379.21	19.96	54.58	19.96				67.54	19.50	673.44	453.30
Germany	909.11	1,056.80	119.75	259.46		19.96			44.20	19.96	1,073.05	1,356.18
Greece	66.21				59.88	19.96				19.05	126.09	39.01
Italy	358.34	522.28	49.90	28.94		19.50			19.28	34.24	427.52	604.96
Luxembourg	2,313.18	634.13									2,313.18	634.13
Netherlands	1,493.75	698.54		259.46							1,493.75	958.00
Norway	58.97	46.27								3.63	58.97	49.90
Portugal												
Spain	228.84	269.44	9.98	39.50						3.99	238.82	312.93
Sweden	19.96	57.15									19.96	57.15
Switzerland	192.11										192.11	
United Kingdom	173.60	156.65								40.19	173.60	196.84
Subtotal Western Europe	8,002.63	4,658.39	199.58	661.90	79.83	59.42			131.02	159.62	8,413.06	5,539.33
Eastern Europe	/											
Bulgaria		19.05										19.05
Czech Republic				19.96								19.96
Latvia												
Lithuania				4.99								4.99
Poland												
Romania		0.10										0.10

**October 2011
Year to Date Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia	78.09	426.40	0.50							1.12	78.59	427.51
Ukraine	10.81	12.93									10.81	12.93
Subtotal Eastern Europe	88.89	458.48	0.50	24.95						1.12	89.39	484.54
Middle East & Africa	/ / / / / / / / / / / / / /											
Algeria	19.00	19.00		42.56						4.99	19.00	66.54
Cyprus	53.59								5.38		58.97	
Egypt	2.32									11.79	2.32	11.79
Israel	278.42	329.35								13.61	278.42	342.95
Lebanon												
United Arab Emirates	19.68	63.96									19.68	63.96
Rep. of S. Africa	30.51	5.26							0.68		31.19	5.26
Saudi Arabia	52.24	63.96									52.24	63.96
Turkey				39.01		625.06		9.76	55.32	6.23	55.32	680.07
Subtotal M. East/Africa	455.76	481.52		81.56		625.06		9.76	61.37	36.63	517.13	1,234.54
Asia	/ / / / / / / / / / / / / /											
China	1,492.73	4,268.78			1,049.16	1,658.36	39.92		4.76	179.63	2,586.57	6,106.77
Hong Kong	1,305.83	4,483.71		9.03	846.32	2,203.55	82.90	26.07		4.22	2,235.05	6,726.57
India	58.49	20.00								18.60	58.49	38.60
Indonesia												
Japan	297.39	283.53							21.17	4.08	318.56	287.62
Korea	79.27	19.50							11.78		91.06	19.50
Malaysia	97.07	127.30								7.71	97.07	135.01
Philippines									1.02		1.02	
Singapore	13.15	26.31									13.15	26.31
Taiwan												
Thailand	63.48	80.26									63.48	80.26
Vietnam	19.05	19.05									19.05	19.05
Subtotal Asia	3,426.47	9,328.46		9.03	1,895.48	3,861.91	122.82	26.07	38.74	214.23	5,483.51	13,439.70
Australia/Oceania	/ / / / / / / / / / / / / /											
Australia	418.60	412.54		2.27	5.99		3.99		17.69	51.30	446.27	466.11
New Zealand	29.34	381.93							9.64		38.98	381.93
Tahiti												
Subtotal Aus./Oceania	447.94	794.47		2.27	5.99		3.99		27.33	51.30	485.25	848.04
Other	/ / / / / / / / / / / / / /											
Other	77.09	21.40	19.96	11.23					0.45		97.50	32.63
Undesignated												
Subtotal Other	77.09	21.40	19.96	11.23					0.45		97.50	32.63
Totals	13,488.81	17,030.56	220.04	918.34	1,981.30	4,546.40	126.81	35.83	291.44	490.58	16,108.40	23,021.71

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Algeria	30.24												30.24
Angola													
Antigua													
Argentina													
Aruba	1.35												1.35
Australia	507.24												507.24
Austria													
Bahamas													
Bahrain	11.23												11.23
Barbados													
Belgium	676.76												676.76
Belize													
Bermuda													
Bolivia													
Bosnia													
Brazil	22.30												22.30
B. Virgin Islands													
Brunei													
Bulgaria													
Cayman													
Canada	837.92												837.92
Chile	31.56												31.56
China	534.34												534.34
Colombia	4.90												4.90
Costa Rica	1.45												1.45
Croatia													
Cyprus													
Czech Republic													
Denmark													
Dominican Republic													
Ecuador													
Egypt													
El Salvador													
Estonia													
Fiji													
Finland													
France	71.92												71.92
French Polynesia	2.90												2.90
Gambia													
Germany	321.83												321.83
Greece	10.02												10.02
Guatemala	0.45												0.45
Honduras													

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Hong Kong	3,739.54												3,739.54
Hungary													
Iceland													
India	100.16												100.16
Indonesia													
Iraq													
Ireland													
Israel	456.86												456.86
Italy	351.14												351.14
Jamaica	1.32												1.32
Japan	93.09												93.09
Jordan													
Kenya													
Korea	128.68												128.68
Kuwait													
Latvia													
Lebanon													
Libya													
Lichtenstein													
Lithuania													
Luxembourg	19.96												19.96
Malaysia	70.51												70.51
Malta													
Marshall Islands													
Mexico	289.84												289.84
Montenegro													
Montserrat													
Morocco													
N. Antilles													
Nepal													
Netherlands	359.31												359.31
New Zealand	22.65												22.65
Nicaragua													
Nigeria													
Norway	43.16												43.16
Oman													
Pakistan													
Panama	1.79												1.79
Paraguay	0.30												0.30
Peru													
Philippines	8.91												8.91
Poland	20.12												20.12
Portugal													
Qatar	21.30												21.30

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Rep of S. Africa	12.56												12.56
Romania													
Russia	139.14												139.14
Santa Lucia													
St. Maartin													
Saudi Arabia													
Singapore	11.99												11.99
Spain	126.09												126.09
Sweden	19.96												19.96
Switzerland													
Syria													
Taiwan													
Thailand													
Trinidad	3.15												3.15
Tunisia													
Turkey	505.91												505.91
Ukraine	57.15												57.15
United Arab Emirates	14.82												14.82
United Kingdom	61.03												61.03
Uruguay													
Venezuela	19.50												19.50
Vietnam													
Total Exports	9,766.35												9,766.35

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Import Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Armenia													
Australia													
Australia													
Belgium													
Canada													
China													
Cyprus													
France	0.12												0.12
Germany													
Greece													
Hong Kong													
India	0.03												0.03
Iran													
Israel													
Italy	17.86												17.86
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco													
Netherlands													
Pakistan													
Poland													
Switzerland													
Syria													
Taiwan													
Thailand	15.76												15.76
Turkey	25.38												25.38
United Kingdom													
United Arab Emirates													
Total Imports	59.14												59.14