

Pistachio Industry Inventory Shipment Report ❖ Pounds

2011-2012 Crop Year

November 2011 Year to Date Summary - Pounds

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/11 Carryover	79,306,620		61,301,740	10,269,472		150,877,832
2011 Crop Receipts	343,787,772		87,543,601	16,575,888		447,907,261
Gross Inventory	423,094,392		148,845,341	26,845,360		598,785,093
Domestic Shipments	40,272,540	298,850	88,319	100	4,647,865	45,307,674
Export Shipments	60,949,214	3,240,036	14,222,626	127,052	1,877,006	80,415,934
Total Shipments	101,221,754	3,538,886	14,310,945	127,152	6,524,871	125,723,608
Inventory Adjustments*	(24,065,144)		(13,326,193)	(3,262,436)		(40,653,772)
Estimated Marketable Inventory						
As of 11/30/2011	297,807,494		121,208,204	23,455,773		432,407,713

*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

November 2011 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
November	2011/2012	16,758,436	59,425	59,758	(2,934)	1,555,112	18,429,797
	2010/2011	11,891,020	23,600	548,000	21,000	1,187,017	13,670,637
	2009/2010	12,595,118	75,375	82,000	0	1,083,689	13,836,182
	2008/2009	10,679,462	124,750	88,000	0	1,276,510	12,168,722
	November YTD	2011/2012	40,272,540	298,850	88,319	100	4,647,865
	2010/2011	29,243,221	74,875	636,000	36,210	3,301,184	33,291,490
	2009/2010	32,369,546	195,925	288,000	44,000	3,129,905	36,027,376
	2008/2009	26,061,462	315,625	290,362	0	4,189,500	30,856,949
Export							
November	2011/2012	23,403,881	1,215,473	4,199,709	48,053	795,480	29,662,596
	2010/2011	22,915,928	510,500	5,655,950	16,000	602,968	29,701,346
	2009/2010	26,201,825	158,500	2,378,900	60,800	681,785	29,481,810
	2008/2009	24,297,305	551,925	2,226,125	15,000	404,721	27,495,076
	November YTD	2011/2012	60,949,214	3,240,036	14,222,626	127,052	1,877,006
	2010/2011	52,653,166	995,600	10,023,900	295,560	1,245,463	65,213,689
	2009/2010	65,141,367	444,500	7,368,812	179,528	1,899,471	75,033,678
	2008/2009	63,804,018	1,356,650	4,225,613	57,000	1,132,136	70,575,417
Total Shipments							
November	2011/2012	40,162,317	1,274,898	4,259,467	45,119	2,350,592	48,092,393
	2010/2011	34,806,948	534,100	6,203,950	37,000	1,789,985	43,371,983
	2009/2010	38,796,943	233,875	2,460,900	60,800	1,765,474	43,317,992
	2008/2009	34,976,767	676,675	2,314,125	15,000	1,681,231	39,663,798
	November YTD	2011/2012	101,221,754	3,538,886	14,310,945	127,152	6,524,871
	2010/2011	81,896,387	1,070,475	10,659,900	331,770	4,546,647	98,505,179
	2009/2010	97,510,913	640,425	7,656,812	223,528	5,029,376	111,061,054
	2008/2009	89,865,480	1,672,275	4,515,975	57,000	5,321,636	101,432,366

November 2011 - Year To Date Shipments Compared with Last Year - Pounds

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	5,446,676	10,474,827	13,275	165,800		200	15,210	100	1,168,181	1,672,827	6,643,342	12,313,754
October	11,905,525	13,039,277	38,000	73,625	88,000	28,361		2,934	945,986	1,419,926	12,977,511	14,564,123
November	11,891,020	16,758,436	23,600	59,425	548,000	59,758	21,000	-2,934	1,187,017	1,555,112	13,670,637	18,429,797
December	13,850,701		23,600		132,926		130,827		1,218,947		15,357,001	
January	14,455,644		171,825		152,523				997,427		15,777,419	
February	6,881,015		82,150		44,000				1,319,941		8,327,106	
March	9,818,096		109,930		178,348		64,245		1,182,994		11,353,613	
April	7,373,380		195,670						1,301,626		8,870,676	
May	9,442,079		178,565		260,112		4,000		1,250,396		11,135,152	
June	11,445,792		151,375						1,234,964		12,832,131	
July	9,632,223		164,450		20,000		65,718		1,293,541		11,175,932	
August	10,314,619		114,682						1,428,362		11,857,663	
YTD Total	29,243,221	40,272,540	74,875	298,850	636,000	88,319	36,210	100	3,301,184	4,647,865	33,291,490	45,307,674
Year Total	122,456,770	40,272,540	1,267,122	298,850	1,423,909	88,319	301,000	100	14,529,382	4,647,865	139,978,183	45,307,674

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	6,521,198	12,762,561	88,000	885,342	30,800	3,803,530	88,000	17,800	240,559	621,307	6,968,557	18,090,540
October	23,216,040	24,782,772	397,100	1,139,221	4,337,150	6,219,387	191,560	61,199	401,936	460,219	28,543,786	32,662,798
November	22,915,928	23,403,881	510,500	1,215,473	5,655,950	4,199,709	16,000	48,053	602,968	795,480	29,701,346	29,662,596
December	25,460,564		944,832		8,816,823		559		592,552		35,815,330	
January	12,534,467		747,850		964,434				778,066		15,024,817	
February	9,364,700		598,380		1,521,505		50,470		739,849		12,274,904	
March	9,427,900		659,611		3,333,795		528		810,950		14,232,784	
April	8,878,568		337,075		2,939,900		44,000		495,115		12,694,658	
May	9,586,436		648,677		1,701,000		30,786		1,086,692		13,053,591	
June	14,495,327		858,265		1,212,850		127,972		897,663		17,592,077	
July	15,897,285		328,335		1,786,950		704,000		758,355		19,474,925	
August	14,893,024		975,268		2,800,742		263,408		919,125		19,851,567	
YTD Total	52,653,166	60,949,214	995,600	3,240,036	10,023,900	14,222,626	295,560	127,052	1,245,463	1,877,006	65,213,689	80,415,934
Year Total	173,191,437	60,949,214	7,093,893	3,240,036	35,101,899	14,222,626	1,517,283	127,052	8,323,830	1,877,006	225,228,342	80,415,934

Total YTD Shipments	81,896,387	101,221,754	1,070,475	3,538,886	10,659,900	14,310,945	331,770	127,152	4,546,647	6,524,871	98,505,179	125,723,608
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**November 2011
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America												
Canada	63,425	1,559,930		42,000					13,100	66,000	76,525	1,667,930
Mexico	367,847	378,873		125,998						830	367,847	505,701
Subtotal North America	431,272	1,938,803		167,998					13,100	66,830	444,372	2,173,631
Central America												
Costa Rica		7,500										7,500
Guatemala		7,700										7,700
Subtotal Central America		15,200										15,200
South America												
Argentina												
Brazil												
Chile	53,250	50,000							900	8,900	54,150	58,900
Colombia	327	34,965		2,200					128	64	455	37,229
Ecuador												
Peru												
Venezuela	59,424	86,800								24,750	59,424	111,550
Subtotal South America	113,001	171,765		2,200					1,028	33,714	114,029	207,679
Western Europe												
Belgium	2,296,117	946,190		44,000					42,000	43,983	2,338,117	1,034,173
Denmark												
France	496,250	972,750	132,000	77,334					96,500	87,010	724,750	1,137,094
Germany	1,535,989	836,000	220,000	132,000		88,000			46,000	41,970	1,801,989	1,097,970
Greece	87,900				176,000				42,000		305,900	
Italy	559,850	707,400	88,000	89,000					107,200	167,290	755,050	963,690
Luxembourg	704,000	966,000	44,000								748,000	966,000
Netherlands	1,798,000	1,010,000		220,000					34,200	2,500	1,832,200	1,232,500
Norway	22,000										22,000	
Portugal		44,000										44,000
Spain	294,000	550,000		180,400							294,000	730,400
Sweden		214,000										214,000
Switzerland	113,000	26,250									113,000	26,250
United Kingdom	66,200	414,720							96,000	138,000	162,200	552,720
Subtotal Western Europe	7,973,306	6,687,310	484,000	742,734	176,000	88,000			463,900	480,753	9,097,206	7,998,797
Eastern Europe												
Bulgaria	42,000										42,000	
Czech Republic		28,500										28,500
Latvia												
Lithuania	44,000	11,000		11,000							44,000	22,000
Poland		44,000										44,000
Romania	42,000										42,000	

**November 2011
Export Destination Report (Last Year/This Year) - Pounds**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia		381,350										381,350
Ukraine												
Subtotal Eastern Europe	128,000	464,850		11,000							128,000	475,850
Middle East & Africa	/ / / / / / / / / / / / / /											
Algeria		41,887		175,091								216,978
Cyprus	17,000								11,010	11,000	28,010	11,000
Egypt		50,175										50,175
Israel	841,650	575,973								34,800	841,650	610,773
Lebanon												
United Arab Emirates	109,865	262,595							1,350		111,215	262,595
Rep. of S. Africa	8,125								8,400		16,525	
Saudi Arabia	43,950	69,250		44,000						44,000	43,950	157,250
Turkey						118,800		37,400				156,200
Subtotal M. East/Africa	1,020,590	999,880		219,091		118,800		37,400	20,760	89,800	1,041,350	1,464,971
Asia	/ / / / / / / / / / / / / /											
China	6,729,116	5,656,614			1,950,000	2,413,850				8,400	8,679,116	8,078,864
Hong Kong	5,345,049	6,414,292		28,500	3,529,950	1,533,459	16,000	10,653		4,218	8,890,999	7,991,122
India	69,000	49,000									69,000	49,000
Indonesia												
Japan	207,250	496,375							21,500	21,000	228,750	517,375
Korea	20,000	65,785							14,000	3,000	34,000	68,785
Malaysia	150,400	37,000							3,000	16,000	153,400	53,000
Philippines	43,750								3,750		47,500	
Singapore	29,000	58,000									29,000	58,000
Taiwan												
Thailand	95,200	42,000									95,200	42,000
Vietnam	24,300	24,150									24,300	24,150
Subtotal Asia	12,713,065	12,843,216		28,500	5,479,950	3,947,309	16,000	10,653	42,250	52,618	18,251,265	16,882,296
Australia/Oceania	/ / / / / / / / / / / / / /											
Australia	307,225	127,825	6,500	6,500					49,930	71,765	363,655	206,090
New Zealand	40,000	58,550							12,000		52,000	58,550
Tahiti		4,165										4,165
Subtotal Aus./Oceania	347,225	190,540	6,500	6,500					61,930	71,765	415,655	268,805
Other	/ / / / / / / / / / / / / /											
Other	189,469	92,317	20,000	37,450		45,600					209,469	175,367
Undesignated												
Subtotal Other	189,469	92,317	20,000	37,450		45,600					209,469	175,367
Totals	22,915,928	23,403,881	510,500	1,215,473	5,655,950	4,199,709	16,000	48,053	602,968	795,480	29,701,346	29,662,596

November 2011
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America												
Canada	1,144,403	3,719,859		68,000					77,200	127,025	1,221,603	3,914,884
Mexico	1,060,889	886,793		357,182						830	1,060,889	1,244,805
Subtotal North America	2,205,292	4,606,652		425,182					77,200	127,855	2,282,492	5,159,689
Central America												
Costa Rica		7,500							1,000		1,000	7,500
Guatemala	12,675	11,000									12,675	11,000
Subtotal Central America	12,675	18,500							1,000		13,675	18,500
South America												
Argentina	15,400										15,400	
Brazil	117,200	37,724									117,200	37,724
Chile	126,250	139,425		21,500					7,500	8,900	133,750	169,825
Colombia	11,098	62,052		4,400					128	64	11,226	66,516
Ecuador												
Peru	43,000	6,159									43,000	6,159
Venezuela	195,969	94,425								24,750	195,969	119,175
Subtotal South America	508,917	339,785		25,900					7,628	33,714	516,545	399,399
Western Europe												
Belgium	5,873,213	2,793,471		88,000					42,000	85,983	5,915,213	2,967,454
Denmark												
France	1,744,008	1,808,750	176,000	197,668	44,000				245,400	130,010	2,209,408	2,136,428
Germany	3,540,189	3,165,800	484,000	704,000		132,000			143,440	85,980	4,167,629	4,087,780
Greece	233,875					308,000	44,000		42,000	42,000	583,875	86,000
Italy	1,349,850	1,858,800	198,000	152,800		43,000			149,700	242,780	1,697,550	2,297,380
Luxembourg	5,803,600	2,364,000	44,000								5,847,600	2,364,000
Netherlands	5,091,107	2,550,000		792,000					34,200	2,500	5,125,307	3,344,500
Norway	152,000	102,000								8,000	152,000	110,000
Portugal		44,000										44,000
Spain	798,500	1,144,000	22,000	267,478						8,800	820,500	1,420,278
Sweden	44,000	340,000									44,000	340,000
Switzerland	536,520	26,250									536,520	26,250
United Kingdom	448,920	760,064							96,000	226,600	544,920	986,664
Subtotal Western Europe	25,615,782	16,957,135	924,000	2,201,946	352,000	219,000			752,740	832,653	27,644,522	20,210,734
Eastern Europe												
Bulgaria	42,000	42,000									42,000	42,000
Czech Republic		28,500		44,000								72,500
Latvia												
Lithuania	44,000	11,000		22,000							44,000	33,000
Poland		44,000										44,000
Romania	42,000	225									42,000	225

November 2011
Year to Date Export Destination Report (Last Year/This Year) - Pounds

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia	172,151	1,321,375	1,100							2,460	173,251	1,323,835
Ukraine	23,825	28,500									23,825	28,500
Subtotal Eastern Europe	323,976	1,475,600	1,100	66,000						2,460	325,076	1,544,060
Middle East & Africa	/ / / / / / / / / / / / / /											
Algeria	41,887	83,774		268,908						11,000	41,887	363,682
Cyprus	135,150								22,860	11,000	158,010	11,000
Egypt	5,110	50,175								26,000	5,110	76,175
Israel	1,455,450	1,302,046								64,800	1,455,450	1,366,846
Lebanon												
United Arab Emirates	153,245	403,596							1,350		154,595	403,596
Rep. of S. Africa	75,394	11,600							9,900		85,294	11,600
Saudi Arabia	159,118	210,250		44,000						44,000	159,118	298,250
Turkey				86,000		1,496,800		58,920	121,950	13,744	121,950	1,655,464
Subtotal M. East/Africa	2,025,354	2,061,441		398,908		1,496,800		58,920	156,060	170,544	2,181,414	4,186,613
Asia	/ / / / / / / / / / / / / /											
China	10,019,963	15,067,504			4,262,960	6,069,850	88,000		10,500	404,400	14,381,423	21,541,754
Hong Kong	8,223,867	16,299,008		48,400	5,395,740	6,391,376	198,760	68,132		13,515	13,818,367	22,820,431
India	197,950	93,096								41,000	197,950	134,096
Indonesia												
Japan	862,870	1,121,450							68,180	30,000	931,050	1,151,450
Korea	194,765	108,785							39,975	3,000	234,740	111,785
Malaysia	364,400	317,650							3,000	33,000	367,400	350,650
Philippines	43,750								6,000		49,750	
Singapore	58,000	116,000									58,000	116,000
Taiwan												
Thailand	235,150	218,950									235,150	218,950
Vietnam	66,300	66,150									66,300	66,150
Subtotal Asia	20,267,015	33,408,593		48,400	9,658,700	12,461,226	286,760	68,132	127,655	524,915	30,340,130	46,511,266
Australia/Oceania	/ / / / / / / / / / / / / /											
Australia	1,230,067	1,037,300	6,500	11,500	13,200		8,800		88,930	184,865	1,347,497	1,233,665
New Zealand	104,675	900,550							33,250		137,925	900,550
Tahiti		4,165										4,165
Subtotal Aus./Oceania	1,334,742	1,942,015	6,500	11,500	13,200		8,800		122,180	184,865	1,485,422	2,138,380
Other	/ / / / / / / / / / / / / /											
Other	359,413	139,493	64,000	62,200		45,600			1,000		424,413	247,293
Undesignated												
Subtotal Other	359,413	139,493	64,000	62,200		45,600			1,000		424,413	247,293
Totals	52,653,166	60,949,214	995,600	3,240,036	10,023,900	14,222,626	295,560	127,052	1,245,463	1,877,006	65,213,689	80,415,934

United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Pounds

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Algeria	66,667	129,401											196,068
Angola													
Antigua													
Argentina													
Aruba	2,967	1,980											4,947
Australia	1,118,250	872,583											1,990,833
Austria													
Bahamas		32,840											32,840
Bahrain	24,749												24,749
Barbados		1,980											1,980
Belgium	1,491,965	3,021,929											4,513,894
Belize													
Bermuda		721											721
Bolivia													
Bosnia													
Brazil	49,167	103,321											152,488
B. Virgin Islands													
Brunei													
Bulgaria		44,820											44,820
Cayman		767											767
Canada	1,847,261	3,572,460											5,419,720
Chile	69,577	6,202											75,779
China	1,177,999	4,566,802											5,744,802
Colombia	10,798	72,900											83,698
Costa Rica	3,194	9,892											13,087
Croatia													
Cyprus													
Czech Republic													
Denmark													
Dominican Republic		6,925											6,925
Ecuador		6,109											6,109
Egypt													
El Salvador		3,957											3,957
Estonia													
Fiji													
Finland													
France	158,544	527,993											686,537
French Polynesia	6,387												6,387
Gambia													
Georgia		1,971											1,971
Germany	709,493	1,235,423											1,944,916
Greece	22,079	43,999											66,078
Guatemala	990	17,818											18,807

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Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Honduras		8,900											8,900
Hong Kong	8,244,135	13,443,093											21,687,228
Hungary													
Iceland													
India	220,802												220,802
Indonesia													
Iraq													
Ireland													
Israel	1,007,196	310,013											1,317,209
Italy	774,125	758,199											1,532,325
Jamaica	2,899	3,955											6,854
Japan	205,215	722,326											927,541
Jordan													
Kenya													
Korea	283,679	388,975											672,654
Kuwait													
Latvia													
Lebanon													
Libya													
Lichtenstein													
Lithuania													
Luxembourg	43,999	468,923											512,922
Malaysia	155,451	334,614											490,065
Malta													
Marshall Islands													
Mexico	638,986	970,747											1,609,733
Montenegro													
Montserrat													
Morocco		24,749											24,749
N. Antilles													
Nepal													
Netherlands	792,124	2,142,787											2,934,911
New Zealand	49,939	62,569											112,507
Nicaragua		4,945											4,945
Nigeria													
Norway	95,155	67,538											162,693
Oman		46,462											46,462
Pakistan													
Panama	3,955	98,129											102,084
Paraguay	666												666
Peru		16,958											16,958
Philippines	19,632												19,632
Poland	44,361												44,361
Portugal													

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Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Qatar	46,965												46,965
Rep of S. Africa	27,696												27,696
Romania													
Russia	306,748	579,924											886,672
Santa Lucia													
St. Martin		767											767
Saudi Arabia													
Singapore	26,440	126,414											152,854
Spain	277,987	265,097											543,083
Sweden	43,999												43,999
Switzerland													
Syria													
Taiwan		17,037											17,037
Thailand		177,501											177,501
Trinidad	6,947	9,894											16,841
Tunisia													
Turkey	1,115,329	85,997											1,201,326
Ukraine	125,993	67,699											193,692
United Arab Emirates	32,681	180,846											213,527
United Kingdom	134,556	491,776											626,331
Uruguay													
Venezuela	42,999												42,999
Vietnam		44,520											44,520
Total Exports	21,530,745	36,204,144											57,734,889

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Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Armenia													
Australia													
Austria													
Belgium													
Canada		1,962											1,962
China													
Cyprus													
France	256												256
Germany													
Greece		661											661
Hong Kong													
India	66												66
Iran													
Israel													
Italy	39,372	11,594											50,966
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco													
Netherlands													
Pakistan													
Poland													
Switzerland													
Syria		1,162											1,162
Taiwan													
Thailand	34,733	41,270											76,004
Turkey	55,957	38,122											94,079
United Kingdom													
United Arab Emirates													
Total Imports	130,384	94,771											225,156