

Pistachio Industry Inventory Shipment Report ❖ Tons

2011-2012 Crop Year

December 2011 Year to Date Summary - Tons

	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
8/31/11 Carryover	35,973.48		27,806.47	4,658.23		68,438.18
2011 Crop Receipts	155,941.43		39,712.82	7,511.51		203,165.76
Gross Inventory	191,914.92		67,519.29	12,169.74		271,603.95
Domestic Shipments	26,145.81	216.08	62.69	0.05	2,909.66	29,334.29
Export Shipments	34,918.78	2,032.94	7,413.38	92.71	1,380.15	45,837.96
Total Shipments	61,064.59	2,249.02	7,476.07	92.76	4,289.81	75,172.25
Inventory Adjustments*	(10,915.90)		(8,683.74)	(2,144.90)		(21,744.54)
Estimated Marketable Inventory As of 12/31/2011	119,934.43		51,359.49	9,932.08		174,687.16

*Inventory Adjustments include a 7% shrinkage of Open Inshell new crop and conversions of AO and Kernels shipments to closed shell and shelling stock equivalents.

December 2011 Shipments

	Crop Year	Open Inshell	AO	Closed Shell	Shelling Stock	Kernels	Total
Domestic							
December	2011/2012	7,878.19	80.52	22.63	0.00	801.39	8,782.73
	2010/2011	6,282.68	10.70	60.30	59.34	552.91	6,965.94
	2009/2010	6,894.93	20.87	29.32	0.44	599.23	7,544.78
	2008/2009	3,953.51	43.66	3.89	0.19	561.62	4,562.88
	December YTD	2011/2012	26,145.81	216.08	62.69	0.05	2,909.66
	2010/2011	19,547.40	44.67	348.78	75.77	2,050.33	22,066.96
	2009/2010	21,577.75	109.74	159.96	20.40	2,018.96	23,886.80
	2008/2009	15,774.99	186.83	135.60	0.19	2,461.98	18,559.59
Export							
December	2011/2012	7,272.21	563.26	961.99	35.08	528.74	9,361.29
	2010/2011	11,548.91	428.58	3,999.31	0.25	268.78	16,245.83
	2009/2010	14,106.22	256.28	884.32	0.00	526.34	15,773.16
	2008/2009	7,752.15	178.85	318.16	0.00	108.98	8,358.14
	December YTD	2011/2012	34,918.78	2,032.94	7,413.38	92.71	1,380.15
	2010/2011	35,432.39	880.18	8,546.15	134.32	833.72	45,826.76
	2009/2010	43,654.35	457.91	4,226.81	81.43	1,387.94	49,808.44
	2008/2009	36,693.65	794.23	2,234.89	25.86	622.52	40,371.15
Total Shipments							
December	2011/2012	15,150.40	643.78	984.62	35.08	1,330.13	18,144.02
	2010/2011	17,831.59	439.28	4,059.61	59.60	821.70	23,211.77
	2009/2010	21,001.15	277.15	913.64	0.44	1,125.57	23,317.94
	2008/2009	11,705.66	222.51	322.04	0.19	670.61	12,921.02
	December YTD	2011/2012	61,064.59	2,249.02	7,476.07	92.76	4,289.81
	2010/2011	54,979.79	924.85	8,894.94	210.09	2,884.06	67,893.72
	2009/2010	65,232.10	567.65	4,386.77	101.83	3,406.90	73,695.24
	2008/2009	52,468.64	981.06	2,370.49	26.05	3,084.50	58,930.74

December 2011 - Year To Date Shipments Compared with Last Year - Tons

Domestic	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	2,470.61	4,751.38	6.02	75.21		0.09	6.90	0.05	529.89	758.79	3,013.42	5,585.52
October	5,400.35	5,914.62	17.24	33.40	39.92	12.86		1.33	429.10	644.08	5,886.60	6,606.29
November	5,393.77	7,601.63	10.70	26.96	248.57	27.11	9.53	-1.33	538.43	705.40	6,201.00	8,359.76
December	6,282.68	7,878.19	10.70	80.52	60.30	22.63	59.34		552.91	801.39	6,965.94	8,782.73
January	6,557.08		77.94		69.18				452.43		7,156.64	
February	3,121.23		37.26		19.96				598.73		3,777.18	
March	4,453.49		49.86		80.90		29.14		536.61		5,150.00	
April	3,344.57		88.76						590.42		4,023.74	
May	4,282.93		81.00		117.99		1.81		567.18		5,050.90	
June	5,191.81		68.66						560.18		5,820.65	
July	4,369.18		74.59		9.07		29.81		586.75		5,069.40	
August	4,678.71		52.02						647.91		5,378.64	
YTD Total	19,547.40	26,145.81	44.67	216.08	348.78	62.69	75.77	0.05	2,050.33	2,909.66	22,066.96	29,334.29
Year Total	55,546.39	26,145.81	574.77	216.08	645.89	62.69	136.53	0.05	6,590.53	2,909.66	63,494.10	29,334.29

Export	Open Inshell		AO		Closed Shell		Shelling Stock		Kernels		Total	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
September	2,958.02	5,789.10	39.92	401.59	13.97	1,725.28	39.92	8.07	109.12	281.82	3,160.94	8,205.87
October	10,530.80	11,241.47	180.12	516.75	1,967.33	2,821.11	86.89	27.76	182.32	208.76	12,947.46	14,815.85
November	10,394.66	10,616.00	231.56	551.34	2,565.54	1,904.99	7.26	21.80	273.51	360.83	13,472.53	13,454.95
December	11,548.91	7,272.21	428.58	563.26	3,999.31	961.99	0.25	35.08	268.78	528.74	16,245.83	9,361.29
January	5,685.63		339.22		437.47				352.93		6,815.26	
February	4,247.83		271.43		690.15		22.89		335.60		5,567.90	
March	4,276.50		299.20		1,512.21		0.24		367.85		6,455.99	
April	4,027.32		152.90		1,333.54		19.96		224.58		5,758.30	
May	4,348.41		294.24		771.57		13.96		492.92		5,921.11	
June	6,575.08		389.31		550.15		58.05		407.18		7,979.77	
July	7,211.01		148.93		810.56		319.33		343.99		8,833.83	
August	6,755.48		442.38		1,270.42		119.48		416.92		9,004.67	
YTD Total	35,432.39	34,918.78	880.18	2,032.94	8,546.15	7,413.38	134.32	92.71	833.72	1,380.15	45,826.76	45,837.96
Year Total	78,559.64	34,918.78	3,217.79	2,032.94	15,922.22	7,413.38	688.24	92.71	3,775.69	1,380.15	102,163.58	45,837.96

Total YTD Shipments	54,979.79	61,064.59	924.85	2,249.02	8,894.94	7,476.07	210.09	92.76	2,884.06	4,289.81	67,893.72	75,172.25
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**December 2011
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America												
Canada	916.59	610.66	3.63	6.00					-0.73	16.78	919.48	633.45
Mexico	152.71	298.46	9.53	150.12							162.23	448.58
Subtotal North America	1,069.29	909.12	13.15	156.12					-0.73	16.78	1,081.71	1,082.02
Central America												
Costa Rica		10.77								0.57		11.34
Guatemala												
Subtotal Central America		10.77								0.57		11.34
South America												
Argentina			4.54								4.54	
Brazil		10.21								2.72		12.93
Chile	29.59	57.39	19.49						5.43	10.05	54.51	67.44
Colombia	14.16	10.60									14.16	10.60
Ecuador												
Peru		3.85										3.85
Venezuela		28.58		19.50						2.27		50.35
Subtotal South America	43.75	110.63	24.03	19.50					5.43	15.04	73.21	145.18
Western Europe												
Belgium	817.48	425.72									817.48	425.72
Denmark												
France	371.04	299.38	19.96						37.20	83.17	428.20	382.55
Germany	808.22	376.92	197.27	59.88		99.79			57.15	41.00	1,062.65	577.58
Greece	13.06								19.05	19.05	32.11	19.05
Italy	119.75	199.26	39.92	24.98					19.05	50.67	178.72	274.91
Luxembourg	366.51	618.71		39.49							366.51	658.21
Netherlands	837.35	199.58		59.88					25.76	21.26	863.11	280.72
Norway	19.96	47.07								0.95	19.96	48.02
Portugal	19.96										19.96	
Spain	122.93	273.83	69.85	88.98							192.78	362.80
Sweden	57.15										57.15	
Switzerland	59.88										59.88	
United Kingdom	12.53	156.91							20.60	29.52	33.13	186.43
Subtotal Western Europe	3,625.82	2,597.37	327.00	273.20		99.79			178.82	245.62	4,131.64	3,215.99
Eastern Europe												
Bulgaria												
Czech Republic												
Latvia												
Lithuania		4.99										4.99
Poland	13.61	9.98		9.98							13.61	19.96
Romania												

**December 2011
Export Destination Report (Last Year/This Year) - Tons**

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia	335.76	117.44							1.02	31.23	336.78	148.67
Ukraine												
Subtotal Eastern Europe	349.37	132.41		9.98					1.02	31.23	350.39	173.62
Middle East & Africa	/ / / / / / / / / / / / / /											
Algeria	19.50	153.42		49.24					19.50	12.25	39.01	214.90
Cyprus	29.94	26.31			19.94				9.93	20.94	59.81	47.25
Egypt	17.95	32.89								15.03	17.95	47.91
Israel	373.76	282.52								72.58	373.76	355.09
Lebanon		19.96										19.96
United Arab Emirates	112.59	133.21								11.60	112.59	144.81
Rep. of S. Africa		15.31								2.49		17.80
Saudi Arabia	11.79	108.27									11.79	108.27
Turkey			19.96	19.50	179.60	450.42		35.08			199.56	505.01
Subtotal M. East/Africa	565.53	771.89	19.96	68.74	199.54	450.42		35.08	29.44	134.89	814.47	1,461.02
Asia	/ / / / / / / / / / / / / /											
China	3,133.59	1,026.61			1,660.83	255.29			2.82		4,797.25	1,281.90
Hong Kong	2,290.20	790.89			2,138.94	117.48	0.25				4,429.39	908.37
India	122.65								11.79		134.45	
Indonesia	0.45										0.45	
Japan	54.83	117.48							22.68	13.61	77.51	131.09
Korea	6.80	98.95							2.27	1.70	9.07	100.65
Malaysia	26.76	31.47								3.99	26.76	35.46
Philippines		9.07								2.27		11.34
Singapore	37.32									9.53	37.32	9.53
Taiwan												
Thailand	33.09	22.68									33.09	22.68
Vietnam												
Subtotal Asia	5,705.71	2,097.15			3,799.77	372.77	0.25		39.56	31.09	9,545.30	2,501.01
Australia/Oceania	/ / / / / / / / / / / / / /											
Australia	157.65	153.69	4.54	2.27					14.79	37.75	176.98	193.71
New Zealand		347.51										347.51
Tahiti												
Subtotal Aus./Oceania	157.65	501.21	4.54	2.27					14.79	37.75	176.98	541.22
Other	/ / / / / / / / / / / / / /											
Other	31.79	141.66	39.89	33.45			39.01		0.45	15.76	72.14	229.88
Undesignated												
Subtotal Other	31.79	141.66	39.89	33.45			39.01		0.45	15.76	72.14	229.88
Totals	11,548.91	7,272.21	428.58	563.26	3,999.31	961.99	0.25	35.08	268.78	528.74	16,245.83	9,361.29

December 2011
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
North America												
Canada	1,435.69	2,297.99	3.63	36.84					34.28	74.40	1,473.60	2,409.24
Mexico	633.93	700.71	9.53	312.13						0.38	643.45	1,013.22
Subtotal North America	2,069.62	2,998.70	13.15	348.98					34.28	74.78	2,117.05	3,422.46
Central America												
Costa Rica		14.18							0.45	0.57	0.45	14.74
Guatemala	5.75	4.99									5.75	4.99
Subtotal Central America	5.75	19.16							0.45	0.57	6.20	19.73
South America												
Argentina	6.99		4.54								11.52	
Brazil	53.16	27.32								2.72	53.16	30.04
Chile	86.85	120.63	19.49	9.75					8.83	14.09	115.18	144.48
Colombia	19.19	38.75		2.00					0.06	0.03	19.25	40.78
Ecuador												
Peru	19.50	6.65									19.50	6.65
Venezuela	88.89	71.41		19.50						13.49	88.89	104.41
Subtotal South America	274.59	264.76	24.03	31.25					8.89	30.33	307.51	326.35
Western Europe												
Belgium	3,481.57	1,692.84		39.92					19.05	39.00	3,500.62	1,771.76
Denmark												
France	1,162.13	1,119.83	99.79	89.66	19.96				148.51	142.14	1,430.39	1,351.63
Germany	2,414.05	1,812.93	416.82	379.21		159.67			122.22	80.00	2,953.09	2,431.80
Greece	119.15				139.71	19.96			38.10	38.10	296.96	58.06
Italy	732.04	1,042.41	129.73	94.29		19.50			86.96	160.79	948.73	1,317.00
Luxembourg	2,999.02	1,691.02	19.96	39.49							3,018.98	1,730.52
Netherlands	3,146.67	1,356.26		419.13					41.28	22.40	3,187.95	1,797.79
Norway	88.91	93.33								4.58	88.91	97.92
Portugal	19.96	19.96									19.96	19.96
Spain	485.13	792.75	79.83	210.30						3.99	564.96	1,007.04
Sweden	77.11	154.22									77.11	154.22
Switzerland	303.24	11.91									303.24	11.91
United Kingdom	216.16	501.67							64.15	132.31	280.31	633.98
Subtotal Western Europe	15,245.14	10,289.13	746.13	1,272.01	159.67	199.13			520.26	623.32	16,671.20	12,383.58
Eastern Europe												
Bulgaria	19.05	19.05									19.05	19.05
Czech Republic		12.93		19.96								32.89
Latvia												
Lithuania	19.96	9.98		9.98							19.96	19.96
Poland	13.61	29.94		9.98							13.61	39.92
Romania	19.05	0.10									19.05	0.10

December 2011
Year to Date Export Destination Report (Last Year/This Year) - Tons

	Open Inshell		Artificially Opened		Closed Shell		Shelling Stock		Kernels		Totals	
	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012	2010/2011	2011/2012
Russia	413.85	716.81	0.50						1.02	32.35	415.37	749.16
Ukraine	10.81	12.93									10.81	12.93
Subtotal Eastern Europe	496.33	801.74	0.50	39.92					1.02	32.35	497.85	874.00
Middle East & Africa												
Algeria	38.50	191.42		171.21					19.50	17.24	58.01	379.87
Cyprus	91.24	26.31			19.94				20.30	25.93	131.48	52.24
Egypt	20.27	55.65								26.82	20.27	82.46
Israel	1,033.95	873.12								101.97	1,033.95	975.09
Lebanon		19.96										19.96
United Arab Emirates	182.10	316.29							0.61	11.60	182.71	327.89
Rep. of S. Africa	34.20	20.57							4.49	2.49	38.69	23.07
Saudi Arabia	83.97	203.64		19.96						19.96	83.97	243.56
Turkey			19.96	58.51	179.60	1,129.37		61.81	55.32	6.23	254.88	1,255.93
Subtotal M. East/Africa	1,484.23	1,706.96	19.96	249.68	199.54	1,129.37		61.81	100.23	212.24	1,803.96	3,360.07
Asia												
China	7,678.65	7,861.23			3,594.51	3,008.57	39.92		7.58	183.44	11,320.66	11,053.24
Hong Kong	6,020.55	8,184.12		21.95	4,586.45	3,016.61	90.41	30.90		6.13	10,697.40	11,259.72
India	212.44	42.23							11.79	18.60	224.24	60.83
Indonesia	0.45										0.45	
Japan	446.23	626.17							53.61	27.22	499.83	653.39
Korea	95.15	148.29							20.40	3.06	115.55	151.35
Malaysia	192.05	175.55							1.36	18.96	193.42	194.52
Philippines	19.85	9.07							2.72	2.27	22.57	11.34
Singapore	63.63	52.62								9.53	63.63	62.14
Taiwan												
Thailand	139.75	122.00									139.75	122.00
Vietnam	30.07	30.01									30.07	30.01
Subtotal Asia	14,898.83	17,251.29		21.95	8,180.96	6,025.18	130.33	30.90	97.47	269.20	23,307.58	23,598.52
Australia/Oceania												
Australia	715.61	624.21	7.48	7.48	5.99		3.99		55.13	121.61	788.20	753.30
New Zealand	47.48	756.00							15.08		62.56	756.00
Tahiti		1.89										1.89
Subtotal Aus./Oceania	763.09	1,382.10	7.48	7.48	5.99		3.99		70.21	121.61	850.76	1,511.19
Other												
Other	194.82	204.94	68.92	61.67			59.69		0.91	15.76	264.65	342.06
Undesignated												
Subtotal Other	194.82	204.94	68.92	61.67			59.69		0.91	15.76	264.65	342.06
Totals	35,432.39	34,918.78	880.18	2,032.94	8,546.15	7,413.38	134.32	92.71	833.72	1,380.15	45,826.76	45,837.96

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Algeria	30.24	58.70	127.85										216.79
Angola													
Antigua													
Argentina													
Aruba	1.35	0.90											2.24
Australia	507.24	395.80	274.56										1,177.60
Austria													
Bahamas		14.90											14.90
Bahrain	11.23		0.18										11.40
Barbados		0.90											0.90
Belgium	676.76	1,370.75	570.80										2,618.31
Belize													
Bermuda		0.33											0.33
Bolivia													
Bosnia													
Brazil	22.30	46.87	9.78										78.94
B. Virgin Islands													
Brunei													
Bulgaria		20.33											20.33
Cayman		0.35											0.35
Canada	837.92	1,620.47	1,677.04										4,135.42
Chile	31.56	2.81	32.78										67.16
China	534.34	2,071.50	2,449.66										5,055.50
Colombia	4.90	33.07	48.47										86.44
Costa Rica	1.45	4.49	4.57										10.51
Croatia													
Cyprus													
Czech Republic													
Denmark													
Dominican Republic		3.14	2.01										5.15
Ecuador		2.77											2.77
Egypt			14.05										14.05
El Salvador		1.80	0.45										2.24
Estonia													
Fiji			0.51										0.51
Finland													
France	71.92	239.50	506.44										817.86
French Polynesia	2.90												2.90
Gambia													
Georgia		0.89											0.89
Germany	321.83	560.39	544.45										1,426.67
Greece	10.02	19.96											29.97
Guatemala	0.45	8.08	12.85										21.38

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Honduras		4.04	4.79										8.83
Hong Kong	3,739.54	6,097.79	7,346.33										17,183.65
Hungary													
Iceland													
India	100.16		36.48										136.64
Indonesia													
Iraq													
Ireland			9.07										9.07
Israel	456.86	140.62	291.92										889.41
Italy	351.14	343.92	533.17										1,228.23
Jamaica	1.32	1.79	0.90										4.01
Japan	93.09	327.65	235.75										656.48
Jordan													
Kenya													
Korea	128.68	176.44	126.51										431.63
Kuwait													
Latvia			21.03										21.03
Lebanon													
Libya													
Lichtenstein													
Lithuania													
Luxembourg	19.96	212.70	346.00										578.66
Malaysia	70.51	151.78	19.60										241.89
Malta													
Marshall Islands													
Mexico	289.84	440.33	415.13										1,145.30
Montenegro													
Montserrat													
Morocco		11.23	41.96										53.18
N. Antilles													
Nepal													
Netherlands	359.31	971.97	595.38										1,926.66
New Caledonia			0.34										0.34
New Zealand	22.65	28.38	56.76										107.80
Nicaragua		2.24	0.90										3.14
Nigeria													
Norway	43.16	30.64	30.64										104.43
Oman		21.08											21.08
Pakistan													
Panama	1.79	44.51	2.69										49.00
Paraguay	0.30												0.30
Peru		7.69											7.69
Philippines	8.91		12.68										21.59
Poland	20.12		20.29										40.42

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Export Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Portugal			19.96										19.96
Qatar	21.30												21.30
Rep of S. Africa	12.56												12.56
Romania													
Russia	139.14	263.05	120.39										522.59
Santa Lucia													
St. Martin		0.35	0.34										0.69
Saudi Arabia			12.32										12.32
Singapore	11.99	57.34	38.73										108.07
Spain	126.09	120.25	285.77										532.11
Sweden	19.96												19.96
Switzerland			26.76										26.76
Syria													
Taiwan		7.73	0.85										8.58
Thailand		80.51	19.05										99.57
Trinidad	3.15	4.49	7.90										15.54
Tunisia													
Turkey	505.91	39.01	65.92										610.84
Ukraine	57.15	30.71	57.15										145.01
United Arab Emirates	14.82	82.03	57.88										154.73
United Kingdom	61.03	223.07	289.97										574.07
Uruguay													
Venezuela	19.50		58.70										78.20
Vietnam		20.19	27.54										47.73
Total Exports	9,766.35	16,422.20	17,514.00										43,702.54

**United States Department of Commerce Bureau of the Census
2011-2012 Pistachio Import Report - Tons**

Country	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Jul-12	Aug-12	YTD
Afghanistan													
Armenia													
Australia													
Australia													
Belgium													
Canada		0.89	0.56										1.45
China													
Cyprus													
France	0.12		0.15										0.27
Germany													
Greece		0.30	0.35										0.65
Hong Kong													
India	0.03												0.03
Iran													
Israel													
Italy	17.86	5.26	7.27										30.39
Japan													
Jordan													
Lebanon													
Luxemburg													
Macao													
Mexico													
Monaco													
Netherlands													
Pakistan													
Poland													
Switzerland													
Syria		0.53											0.53
Taiwan													
Thailand	15.76	18.72											34.48
Turkey	25.38	17.29	29.87										72.55
United Kingdom													
United Arab Emirates													
Total Imports	59.14	42.99	38.21										140.34